



*Report of Independent Auditors and  
Financial Statements*

**University of San Francisco**

*May 31, 2017 and 2016*

MOSSADAMS.COM

**CONTENTS**

**PAGE**

**REPORT OF INDEPENDENT AUDITORS** .....1

**FINANCIAL STATEMENTS**

Statements of financial position.....3  
Statements of activities and changes in net assets.....4  
Statements of cash flows.....6  
Notes to financial statements.....7

## Report of Independent Auditors

To the Board of Trustees  
University of San Francisco

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the University of San Francisco (the “University”), which comprise the statements of financial position as of May 31, 2017 and 2016, and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management’s Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor’s Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of San Francisco as of May 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Moss Adams LLP*

San Francisco, California  
September 20, 2017

## **FINANCIAL STATEMENTS**

---

**UNIVERSITY OF SAN FRANCISCO**  
**STATEMENTS OF FINANCIAL POSITION**  
**May 31, 2017 and 2016**  
**(In thousands)**

	<u>2017</u>	<u>2016</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 89,501	\$ 82,577
Receivables		
Student accounts, net	3,684	2,445
Contributions, net	30,354	33,735
Student loans, net	9,589	9,684
Other	15,565	7,233
Investments	392,378	366,487
Beneficial interest in trusts	12,123	10,639
Prepaid expenses and other assets	6,934	6,696
Property, plant, and equipment, net	429,877	425,497
Total assets	<u>\$ 990,005</u>	<u>\$ 944,993</u>
<b>Liabilities</b>		
Accounts payable and accrued liabilities	\$ 49,226	\$ 47,488
Deferred revenue	30,684	29,085
Liability under split-interest agreements	1,981	2,148
Liability under interest rate swap agreements	14,496	18,238
Bonds payable, net	137,008	140,596
Note payable, net	19,974	21,474
Federal student loan funds refundable	10,818	10,533
Total liabilities	<u>264,187</u>	<u>269,562</u>
<b>Net Assets</b>		
Unrestricted	427,041	407,381
Temporarily restricted	129,637	113,437
Permanently restricted	169,140	154,613
Total net assets	<u>725,818</u>	<u>675,431</u>
Total liabilities and net assets	<u>\$ 990,005</u>	<u>\$ 944,993</u>

*See accompanying notes.*

**UNIVERSITY OF SAN FRANCISCO**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**Year Ended May 31, 2017**  
**(In thousands)**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
<b>REVENUES AND OTHER SUPPORT</b>				
Tuition and fees	\$ 402,804	\$ -	\$ -	\$ 402,804
Auxiliary revenue - residence and dining fees	34,023	-	-	34,023
Less financial aid to students	<u>(104,653)</u>	<u>-</u>	<u>-</u>	<u>(104,653)</u>
Net student tuition and fees	<u>332,174</u>	<u>-</u>	<u>-</u>	<u>332,174</u>
Grants and contracts	4,338	-	-	4,338
Investment income	1,706	1,232	-	2,938
Contributions	7,328	2,437	13,917	23,682
Net realized and unrealized gain on investments	10,453	24,664	-	35,117
Change in value of split-interest agreements	-	1,342	610	1,952
Change in value of interest rate swap agreements	3,742	-	-	3,742
Auxiliary revenue - other	7,815	-	-	7,815
Other	6,023	-	-	6,023
Net assets released from restrictions	<u>13,475</u>	<u>(13,475)</u>	<u>-</u>	<u>-</u>
Total revenues and other support	<u>387,054</u>	<u>16,200</u>	<u>14,527</u>	<u>417,781</u>
<b>EXPENSES</b>				
Instruction	181,518	-	-	181,518
Research	2,708	-	-	2,708
Public service	2,248	-	-	2,248
Academic support	36,527	-	-	36,527
Student services	50,068	-	-	50,068
Institutional support	61,481	-	-	61,481
Auxiliary enterprises	<u>32,844</u>	<u>-</u>	<u>-</u>	<u>32,844</u>
Total expenses	<u>367,394</u>	<u>-</u>	<u>-</u>	<u>367,394</u>
<b>INCREASE IN NET ASSETS</b>	19,660	16,200	14,527	50,387
<b>NET ASSETS, beginning of year</b>	<u>407,381</u>	<u>113,437</u>	<u>154,613</u>	<u>675,431</u>
<b>NET ASSETS, end of year</b>	<u>\$ 427,041</u>	<u>\$ 129,637</u>	<u>\$ 169,140</u>	<u>\$ 725,818</u>

See accompanying notes.

**UNIVERSITY OF SAN FRANCISCO**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**Year Ended May 31, 2016**  
**(In thousands)**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
<b>REVENUES AND OTHER SUPPORT</b>				
Tuition and fees	\$ 379,285	\$ -	\$ -	\$ 379,285
Auxiliary revenue - residence and dining fees	29,050	-	-	29,050
Less financial aid to students	<u>(92,637)</u>	<u>-</u>	<u>-</u>	<u>(92,637)</u>
Net student tuition and fees	<u>315,698</u>	<u>-</u>	<u>-</u>	<u>315,698</u>
Grants and contracts	4,514	-	-	4,514
Investment income	1,008	2,377	-	3,385
Contributions	17,362	20,629	7,237	45,228
Net realized and unrealized loss on investments	(2,114)	(9,192)	-	(11,306)
Change in value of split-interest agreements	-	(1,089)	(609)	(1,698)
Change in value of interest rate swap agreements	(1,575)	-	-	(1,575)
Auxiliary revenue - other	7,025	-	-	7,025
Other	5,461	-	-	5,461
Net assets released from restrictions	<u>14,012</u>	<u>(14,012)</u>	<u>-</u>	<u>-</u>
Total revenues and other support	<u>361,391</u>	<u>(1,287)</u>	<u>6,628</u>	<u>366,732</u>
<b>EXPENSES</b>				
Instruction	174,599	-	-	174,599
Research	2,482	-	-	2,482
Public service	2,441	-	-	2,441
Academic support	35,441	-	-	35,441
Student services	50,530	-	-	50,530
Institutional support	58,637	-	-	58,637
Auxiliary enterprises	<u>30,906</u>	<u>-</u>	<u>-</u>	<u>30,906</u>
Total expenses	<u>355,036</u>	<u>-</u>	<u>-</u>	<u>355,036</u>
<b>INCREASE IN NET ASSETS</b>	6,355	(1,287)	6,628	11,696
<b>NET ASSETS, beginning of year</b>	<u>401,026</u>	<u>114,724</u>	<u>147,985</u>	<u>663,735</u>
<b>NET ASSETS, end of year</b>	<u>\$ 407,381</u>	<u>\$ 113,437</u>	<u>\$ 154,613</u>	<u>\$ 675,431</u>

*See accompanying notes.*



**UNIVERSITY OF SAN FRANCISCO**  
**STATEMENTS OF CASH FLOWS**  
**Years Ended May 31, 2017 and 2016**  
**(In thousands)**

	<u>2017</u>	<u>2016</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Increase in net assets	\$ 50,387	\$ 11,696
Adjustment to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation	22,018	22,570
Accretion of asset retirement obligation liability	(37)	(45)
Amortization of bond issuance costs	580	205
Amortization of lease intangibles	139	200
Provision for bad debt	242	608
Discount on contribution receivable	(165)	392
Forgiveness of employee notes	47	42
Net realized and unrealized (gain) loss on investments	(35,117)	11,306
Change in value of split-interest agreements	(1,952)	1,698
Change in value of interest rate swap agreements	(3,742)	1,575
Loss on disposal of assets	205	511
Contributions restricted for investment in endowment and plant	(17,126)	(21,015)
Distributions of interest in trusts	4,661	186
Gifts of investments	-	(10,321)
Changes in:		
Student accounts receivable	(1,654)	(232)
Contributions receivable	3,701	(11,538)
Other receivables	(8,848)	279
Prepaid expenses and other assets	(330)	(59)
Accounts payable and accrued liabilities	1,744	(2,835)
Liability under split-interest agreements	64	1,070
Deferred revenue	1,599	3,082
Net cash provided by operating activities	<u>16,416</u>	<u>9,375</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of property, plant, and equipment	(26,936)	(25,554)
Proceeds from disposal of assets	275	112
Proceeds from sale of investments	139,611	155,355
Purchases of investments	(134,809)	(167,821)
Issuance of student loans	(1,591)	(1,409)
Student loan repayments	1,704	1,748
Issuance of employee notes	(227)	(421)
Employee notes repayments	695	135
Net cash used in investing activities	<u>(21,278)</u>	<u>(37,855)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments on bonds payable	(4,125)	(4,465)
Payments on note payable	(1,500)	(1,500)
Contributions restricted for investment in endowment and plant	17,126	21,015
Net change in federal student loan funds refundable	285	(718)
Net cash provided by financing activities	<u>11,786</u>	<u>14,332</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	6,924	(14,148)
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<u>82,577</u>	<u>96,725</u>
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<u>\$ 89,501</u>	<u>\$ 82,577</u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH-FLOW INFORMATION</b>		
Interest paid	<u>\$ 7,916</u>	<u>\$ 7,900</u>
<b>SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES</b>		
Additions to property, plant, and equipment included in accounts payable and accrued liabilities	<u>\$ 1,489</u>	<u>\$ 1,479</u>

*See accompanying notes.*

# UNIVERSITY OF SAN FRANCISCO

## NOTES TO FINANCIAL STATEMENTS

---

### NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

**Organization** – The University of San Francisco (the “University”) was founded by the Society of Jesus in 1855. The University is committed to the highest standards of learning and scholarship in the American, Catholic, and Jesuit traditions. The University balances its primary commitment to the liberal arts and sciences with its dedication to education for the professions.

**Basis of accounting** – The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“generally accepted accounting principles”), which include the principles of not-for-profit accounting as defined by the Financial Accounting Standards Board (“FASB”). The accounting principles require that revenues within the appropriate net asset category and that classification of net assets and associated revenues, gains, and losses be divided into three categories, based on the existence or absence of externally imposed restrictions. Accordingly, net assets of the University are classified and defined as follows:

*Unrestricted net assets* – Unrestricted net assets are not subject to donor-imposed stipulations and are available to support the University’s operating activities. Unrestricted net assets include temporarily restricted resources that become available for use by the University in accordance with the intentions of the donors. Unrestricted net assets may be designated for specific purposes by action of the Board of Trustees (the “Board”) or by management.

*Temporarily restricted net assets* – Temporarily restricted net assets are contributions the use of which is limited by donor-imposed stipulations that will either expire with the passage of time or be fulfilled and removed by actions of the University pursuant to those stipulations.

*Permanently restricted net assets* – Permanently restricted net assets result from contributions the use of which is limited by donor-imposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the University. The earnings from these investments are primarily available to support activities of the University as designated by the donor.

**Cash and cash equivalents** – Cash and cash equivalents include cash on deposit, money market funds, fixed-income securities with a maturity of three months or less, and variable rate demand notes that have a put feature that allows the University to put the notes back to the issuer on the daily interest reset date. The University holds cash and cash equivalents at several major financial institutions, which during the course of the year may exceed the amounts insured by the Federal Depository Insurance Corporation (“FDIC”).

**Student accounts receivable** – Student accounts receivable are amounts due from students primarily for tuition and fees and are stated at the amount billed to students less applied scholarships and loan proceeds. The University offers several payment plans that allow students to defer payment for a nominal fee. Late fees are charged on delinquent accounts. The University records an allowance for doubtful student accounts receivable that is based on various factors, such as historical collection information and existing economic conditions. Delinquent accounts are written off based on evaluation of the student’s specific circumstances. Student accounts receivable totaled \$5,006,000 and \$3,815,000 as of May 31, 2017 and 2016, respectively. Student accounts receivable allowance for bad debt is estimated as \$1,322,000 and \$1,370,000 as of May 31, 2017 and 2016, respectively.

**Student loans receivable** – Student loans receivable are primarily amounts loaned to students under the Federal Perkins Loan Program, Nursing Student Loans, and the Nursing Faculty Loan Program and are stated at their outstanding principal amount. Principal and interest payments on loans generally do not commence until after the borrower graduates or otherwise ceases enrollment. The University records an allowance for doubtful student loans receivable based on historical collection information and existing economic conditions.

As of October 1, 2017, under Federal law, all institutions of higher education, including the University, may no longer award new Perkins Loans to undergraduate students and may not make subsequent disbursements to undergraduate students after June 30, 2018. Concurrently, as of July 1, 2017, all institutions of higher education, including the University, may not disburse Perkins loans to graduate students.

**Other receivables** – Other receivables consist of federal direct loans that were disbursed to students but have not been received from the U.S. Department of Education, grants receivable, rent receivable, employee notes receivable and other miscellaneous receivables. The University believes these amounts are fully collectible. The most significant portion of other receivables is the federal direct loan amount, totaling \$11,269,000 and \$2,310,481 as of May 31, 2017 and 2016, respectively.

**Investments** – Investments are stated at fair value and represent a diversified portfolio of equity and fixed-income investments, equity funds, private capital, real asset funds, hedge funds, and real estate. Investments received through gifts are recorded at fair value on the date of donation.

The University is subject to accounting principles that define fair value, establish a framework for measuring fair value, and prescribe disclosures about fair value measurements. The accounting principles also establish a hierarchical disclosure framework, which prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is impacted by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily available active quoted prices or for which fair value can be measured from actively quoted prices will generally have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

The categorization of an investment within the hierarchy is based on the pricing transparency of the investment and does not necessarily correspond to the University's perceived risk of that investment. Investments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1** – Quoted prices are available in active markets for identical investments as of the reporting date. This category includes active exchange-traded money market funds, fixed income investments, equity securities, and short-term investments.
- Level 2** – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date. Level 2 values have been determined by management of the University utilizing observable data that is readily available, regularly updated, reliable and verifiable, not proprietary, and provided by sources that are actively involved in the relevant market. This category includes fixed income investments and variable rate demand notes. Fair values for these investments are estimated by the University using valuation methodologies that consider a range of factors, including, but not limited to, trading values on public exchanges for comparable securities, and interest rates.
- Level 3** – Pricing inputs are unobservable and include situations where there is little, if any, market activity for the investment. Level 3 values have been estimated by management of the University in the absence of readily ascertainable market values. Fair values for these investments are estimated by the University using valuation methodologies that consider a range of factors, including, but not limited to, the price at which the investment was acquired, the nature of the investment, local market conditions, independent appraisals, trading values on public exchanges for comparable securities, current and projected operating performance, financial condition, and financing transactions subsequent to the acquisition of the investment. The inputs into the determination of fair value require significant judgment by the University. Due to the inherent uncertainty of these estimates, these values may differ materially from the values that would have been used had a ready market for these investments existed.

The real estate investments are stated at estimated fair value and are independently appraised once per year by an external appraiser. Each property is fully appraised every three years with exterior-only inspection appraisals in the interim years. University management annually reviews these independent appraisals. The appraisals use a sales comparison approach, which compares recent transactions to the appraised property and takes into consideration such factors as location, condition, and quality. Adjustments are made for dissimilarities, which typically provide a range of values. Significant building renovations and improvements that extend the useful life of or improve the assets are capitalized. Expenditures for ordinary maintenance and repairs are charged to expense as incurred.

A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The University's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment.

The University uses the net asset value ("NAV") as a practical expedient to determine the fair value of all investments, which (a) do not have a readily determinable fair value and (b) prepare their financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company.

The majority of the University's investments are held through limited partnerships and commingled funds for which fair value is estimated using NAV reported by fund managers as a practical expedient. Such assets are not classified in the fair value hierarchy.

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

---

In determining the reasonableness of the methodology, finance and investment staff under the supervision of the Vice President for Business and Finance evaluates a variety of factors including review of economic conditions, individual investment managers, and developments within the industries. Policies and procedures are reassessed at least annually, or as new assets are acquired, to determine if the current valuation techniques are still appropriate. At that time, the unobservable inputs used in the fair value measurements are evaluated and adjusted as necessary based on current market conditions and other third party information.

**Beneficial interest in trusts and split-interest gifts** – The University has an irrevocable remainder beneficiary interest in charitable remainder trusts and charitable gift annuities the maturities of which are based on the life expectancies of the income beneficiaries or a specified term of years. Trusts and annuities in which the University is both trustee and remainder beneficiary are recorded at the fair value of the assets in the trusts. The corresponding liability for certain future amounts due to beneficiaries is recorded at the present value of the annuity payments. The present value discount rate used for all trusts and annuities was an average of 2.98% and 3.33% at May 31, 2017 and 2016, respectively.

As of May 31, 2017 and 2016, investments in marketable securities include \$4,397,000 and \$4,801,000, respectively, in assets held by the University, as trustee, on which investment income is paid to designated beneficiaries until death, at which time the assets may be used by the University as designated by the donor. Liabilities to such beneficiaries of \$1,981,000 and \$2,148,000 are included in liability under split-interest agreements as of May 31, 2017 and 2016, respectively.

Trusts for which the University does not act as trustee are recorded at the present value of the assets to be received in the future. The present value discount used for all trusts and annuities was an average of 4.11% and 4.16% at May 31, 2017 and 2016, respectively. The University holds a beneficial interest in trusts where the University is not the trustee, amounting to \$12,123,000 and \$10,639,000 as of May 31, 2017 and 2016, respectively. Beneficial interest in trusts and split-interest gifts are valued under the income approach calculated using a discounted cash flow analysis based on the expected cash flows over the remaining life of each respective beneficial interest, utilizing risk-free rate adjusted for the inherent risk of the assets held and the risk of nonperformance. The primary unobservable inputs for beneficial interests in split-interest gifts are the applicable discount rates that range from 1.60% to 6.20% and applicable life expectancies.

**Collections** – The University’s collections are made up of rare books, artwork, and artifacts of historical significance that are held for educational, research, and curatorial purposes. The collections, which have been acquired through purchases and contributions since the University’s inception, are not recognized as assets in the accompanying statements of financial position.

**Property, plant, and equipment** – Purchased assets are recorded at cost. Donated assets are recorded at fair value or appraised value on the date of donation. The carrying value of all long-lived assets is evaluated periodically to determine whether adjustment to the useful life or to the undepreciated balance is warranted. The cost of major improvements in excess of \$100,000, purchases of depreciable items in excess of \$5,000, software purchases exceeding \$50,000, and computer equipment are capitalized.

Upon acquisition of a property, the University estimates the fair value of acquired tangible assets (consisting of land, buildings, and improvements), and intangible assets and liabilities (consisting of above and below market leases and origination value of all in-place leases). The University determines fair values using replacement cost, estimated cash-flow projections and other valuation techniques, and applying appropriate discount and capitalization rates based on available market information.

Depreciation is recorded on the straight-line basis using the following useful lives:

Buildings and improvements	10–50 years
Furniture and equipment	3–10 years
Leases	Lease term
Library books	20–50 years
Tenant improvements	Shorter of lease term or useful life

**Medical benefits** – The University is self-insured for one of its employee medical plans up to a stop-loss limit of \$150,000 per individual as of May 31, 2017 and as of May 31, 2016, and a 125% aggregate excess. As of May 31, 2017 and 2016, an estimated liability for payment of incurred and unpaid claims of \$1,016,000 and \$977,000, respectively, is included in accrued liabilities in the accompanying statements of financial position.

**Workers’ compensation** – The University insures its workers’ compensation benefits through a third-party insurer with a high deductible policy that contains a \$250,000 per claim deductible. As of May 31, 2017 and 2016, an estimate of uninsured losses of \$784,000 and \$797,000, respectively, is included in accrued liabilities in the accompanying statements of financial position.

**Multiemployer pension plans** – The University contributes to a multiemployer defined benefit pension plan under the terms of a collective bargaining agreement, which expires September 30, 2021, that covers certain union-represented employees. The University’s collective bargaining agreement does not require that a minimum contribution be made to these plans. For the years ended May 31, 2017 and 2016, the University contributed to the union trust and charged to expense \$652,000 and \$621,000, respectively.

The risks of participating in multiemployer pension plans are different from single employer pension plans in the following aspects:

- a. Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- b. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- c. If the University stops participating in its multiemployer pension plan, the University may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The University’s participation in this plan for the year ended May 31, 2017, is outlined in the table below. All information in the table is as of May 31, of the relevant year. The “EIN-PN” column provides the Employer Identification Number (“EIN”) and the Plan Number (“PN”). The most recent Pension Protection Act zone status available in 2017 and 2016 is for the plan years ended December 31, 2016 and 2015 respectively. The zone status is based on information that the University received from the plan. Among other factors, generally, plans in critical status (“yellow zone” or “orange zone”) are less than 80% funded, and plans at least 80% funded are said to be in the “green zone.” The “FIP/RP status pending/implemented” column indicates plans for which a funding improvement plan (“FIP”) or a rehabilitation plan (“RP”) is either pending or has been implemented by the trustees of each plan. Information related to the impact of utilization of extended amortization periods on zone status is either not available or not obtainable without undue cost and effort. There have been no significant changes that affect the comparability of 2017 and 2016 contributions.

Pension Fund	EIN-PN	Pension Protection Act Zone Status		Are the University's Contributions More than 5% of Total Plan Contributions?		FIP/RP Status Pending/Implemented
		2016	2015	2016	2015	
I. U. O. E. Stationary Engineers Local 39 Pension Plan	94-6118939 - Plan 001	Green	Green	No	No	N/A

**Asset retirement obligation** – Asset retirement obligations include environmental obligations associated with the retirement of long-lived assets. These liabilities are recorded at fair value when incurred and are capitalized by increasing the carrying amount of the associated long lived asset. Over-time, the liability is accreted to its present value each period and the capitalized cost is depreciated on a straight-line basis through the estimated date of retirement. The liability is removed when the obligation is settled.

**Derivative financial instruments** – Derivative financial instruments are used by the University on a limited basis to manage interest rate risk associated with its tax-exempt bonds. Derivative financial instruments are recorded at their fair value in the liabilities section in the accompanying statements of financial position (disclosed in Note 7). Changes in the underlying value of derivative financial instruments are recorded in change in value of interest rate swap agreements in the accompanying statements of activities and changes in net assets. The University does not enter into derivative contracts for the purpose of speculation.

**Deferred revenue** – Deferred revenue is recorded primarily for tuition and fees received in the current fiscal year that is applicable to subsequent years.

**Federal student loan funds refundable** – Funds provided by the U.S. Government under the Federal Perkins Loan Program, Nursing Student Loans, and the Nursing Faculty Loan Program are loaned to qualified students and may be reloaned after collection. These funds are ultimately refundable to the government and are, therefore, recorded as a liability in the accompanying statements of financial position.

**Fair value of financial instruments** – The fair value of an investment is the amount that would be received to sell the investment in an orderly transaction between market participants at the measurement date (i.e., the exit price). For cash and cash equivalents, student accounts and other receivables, accounts payable, and accrued liabilities the carrying amounts approximate fair value because of the short maturity of these financial instruments.

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

---

Investments are reflected in the accompanying statements of financial position at their fair value as required under generally accepted accounting principles and as discussed above.

Contributions receivable and beneficial interest in trusts approximate fair value because such assets are recorded at estimated net present value based on anticipated future cash flows. The fair value of bonds and the note payable and interest rate swap agreements (disclosed in Note 7 and Note 8) is determined based on the University's discounted cash-flow analysis and comparison with similar financial instruments in the marketplace having similar interest rate and maturity structures. Given the significant restrictions, varying interest rates, and repayment terms on student loans receivable and federal student loan funds, it is not practicable to estimate the fair value of such amounts.

**Revenues and other support** – Revenues and other support are reported as increases in unrestricted net assets unless their use is limited by donor-imposed restrictions as follows:

**Tuition and fees** – Tuition and fee revenue is reported in the fiscal year in which it is earned. Monies received in advance of services provided are reported as deferred revenue. Institutional financial aid applied to charges for tuition, room, and board is reflected as a reduction of tuition and fee revenue.

**Contributions** – Contributions are recognized as revenue when they are received or unconditionally pledged. When a donor restriction on a contribution expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions. Contributions for which restrictions are met in the same period in which the unconditional pledge is received are recorded as unrestricted revenue.

Contributions receivable are recorded at the present value of expected future cash flows, discounted using a risk-free interest rate of 1.75% and 1.37% as of May 31, 2017 and 2016, respectively. The discount is amortized annually and recognized as revenue. In-kind gifts, such as donated materials, supplies, or other nonfinancial assets, are recorded as assets and at fair value on the date of the gift. Conditional promises to give are not included as revenue until the conditions are substantially met. The University records an allowance for doubtful contributions receivable based on historical collection information and existing economic conditions.

Contributions receivable includes amounts due to the University through bequests. The University recognizes contribution revenue from bequests when the University has the legal right to the assets and has a basis for estimating the fair market value of the assets.

Contributions of land, buildings, or equipment are reported as unrestricted support unless the donor places restrictions on their use. Contributions of cash or other assets that must be used to acquire long-lived assets are reported as increases in temporarily restricted net assets until the capital expenditure is incurred.

**Investment income and net gains on investment** – Interest income is recorded on the accrual basis of accounting. Dividends are reported on the ex-dividend date. Purchases and sales of investments are recorded on the trade date.

Dividends, interest, and net gains on investments of endowments are reported as increases in permanently restricted net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund; as increases in temporarily restricted net assets if the terms of the gift impose restrictions on the current use of the income or net gains; and as increases in unrestricted net assets in all other cases.

**Auxiliary revenue** – Auxiliary revenue includes a variety of services that enhance the quality of student life on campus. These revenues are reported in two sections of the statement of activities. Fees for housing and dining services are reported along with tuition and fees, net of financial aid, to arrive at net student tuition and fee revenue. Other auxiliary revenues, which include bookstore and food service commissions, space rental, parking and recreational center fees, and intercollegiate athletic ticket revenue, are reported separately.

**Functional expense allocations** – Program expenses are allocated by function as follows:

- a. Instruction, which includes the costs directly related to teaching and instruction
- b. Research, which includes the costs to produce research, whether external or institutional funded

- c. Public service, which includes non-instructional services beneficial to individuals and groups external to the institution such as institutes and community service organizations
- d. Academic support, which includes libraries, media service, and academic administration
- e. Student services, which include financial aid administration, registrar, admissions, and student health promotions
- f. Institutional support, which includes general administration, fiscal operations, information technology services, human resources, and development
- g. Auxiliary enterprises, which include the operations of the University's residence halls, bookstore, and food service

Depreciation, interest, and operation and maintenance of plant expenses are allocated among program and supporting services based on allocation methods (including square footage) and estimates made by the University's management.

**Use of estimates** – The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Tax-exempt status** – The University is a nonprofit corporation that qualifies under the provisions of Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on related activities. The University is, however, subject to federal and state income tax on unrelated business income and appropriate provision for any such taxes is included in the accompanying financial statements. The University evaluates its income tax position each fiscal year to determine whether the University's tax position is more likely than not to be sustained if examined by the applicable taxing authority. The evaluation had no material impact on the University's financial statements.

**New accounting pronouncements** – In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) ("ASU 2014-09"). The amendments in ASU 2014-09 affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (e.g., insurance contracts or lease contracts). This ASU will supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance, and creates a Topic 606 Revenue from Contracts with Customers. The adoption of ASU 2014-09 is effective for the University beginning June 1, 2018. Management is currently evaluating the impact of the provisions of ASU No. 2014-09 on the financial statements.

In August 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-15, *Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern* ("ASU 2014-15"). ASU 2014-15 is intended to define management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and to provide related footnote disclosures. The adoption of ASU 2014-15 in the current year did not have a material impact on the University's financial statements.

In January 2016, the FASB issued ASU No. 2016-01, *Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities* ("ASU 2016-01"), which enhances the reporting model for financial instruments to provide users of financial statements with more decision-useful information. The update addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. ASU 2016-01 is effective for the University for fiscal year ending May 31, 2020. Management is currently evaluating the impact of the provisions of ASU 2016-01 on the financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)* ("ASU 2016-02"), which increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the statement of financial position and disclosing key information about leasing arrangements in the financial statements of lessees. ASU 2016-02 is effective for the University for fiscal year ending May 31, 2021. Management is currently evaluating the impact of the provisions of ASU 2016-02 on the financial statements.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities* ("ASU 2016-14"), which improves the current net asset classification requirements and the information presented in financial statements and notes about an entity's liquidity, financial performance, and cash flows. The update removes the requirement to present three classes of net assets with two classes, net assets with donor restrictions and net assets without donor restrictions. The update also removes the requirement to present or disclose the indirect method (reconciliation) if using the direct

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

method for the statement of cash flows as well as added several additional enhanced disclosures to the notes. ASU 2016-14 is effective for the University for the fiscal year ending May 31, 2019. Management is currently evaluating the impact of the provisions of ASU 2016-14 on the financial statements.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments* ("ASU 2016-15"), which provides guidance on eight specific cash flow issues including: debt repayment or debt extinguishment costs, settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing, contingent consideration payments made after a business combination, proceeds from settlement of insurance claims, proceeds from the settlement of corporate-owned life insurance policies, distributions received from equity method investees, beneficial interests in securitization transactions, and separately identifiable cash flows and application of the predominance principle. ASU 2016-15 is effective for the University for fiscal year ending May 31, 2020. Management is currently evaluating the impact of the provisions of ASU 2016-15 on the financial statements.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash* ("ASU 2016-18"), which requires the statement of cash flows to explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. ASU 2016-18 is effective for the University for fiscal year ending May 31, 2019. Management is currently evaluating the impact of the provisions of ASU 2016-18 on the financial statements.

**NOTE 2 – CONTRIBUTIONS RECEIVABLE**

Contributions receivable as of May 31, consisted of amounts expected to be collected in:

	<u>2017</u>	<u>2016</u>
	(In thousands)	
Less than one year	\$ 7,090	\$ 8,328
One to five years	21,287	23,179
More than five years	4,777	5,348
Total	<u>33,154</u>	<u>36,855</u>
Less allowance for uncollectible contributions	(1,228)	(1,726)
Less unamortized discount	(1,572)	(1,394)
	<u>(2,800)</u>	<u>(3,120)</u>
Contributions receivable, net	<u>\$ 30,354</u>	<u>\$ 33,735</u>

**NOTE 3 – CREDIT QUALITY OF FINANCING RECEIVABLES**

**Student loans** – The University makes uncollateralized loans to students based on financial need. Student loans are funded through federal government loan programs or institutional resources.



**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

Student loans consisted of the following at May 31:

	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
Federal government programs	\$ 10,061	\$ 10,154
Institutional programs	97	118
Student loans receivable	10,158	10,272
Less allowance for doubtful accounts:		
Beginning of year	(588)	(650)
Decreases	15	16
Write-offs	4	46
End of year	(569)	(588)
Student loans receivable, net	\$ 9,589	\$ 9,684

Allowances for doubtful accounts are established based on prior collection experience and current economic factors which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Institutional loan balances are written off when they are deemed by management to be permanently uncollectible.

**Faculty and staff loans** – The University provides home mortgage financing assistance to certain faculty and senior staff. Notes receivable amounting to \$1,545,000 and \$2,061,000 were outstanding at May 31, 2017 and 2016, respectively, and are collateralized by deeds of trust on properties concentrated in the region surrounding the University. No allowance for doubtful accounts has been recorded against these loans based on their collateralization and prior collection history. These amounts are included in other receivables in the accompanying statements of financial position.

**NOTE 4 - INVESTMENTS**

Investments as of May 31, consisted of the following:

	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
Equity securities	\$ 96,294	\$ 75,175
Equity funds	22,893	18,715
Fixed-income investments	66,452	66,516
Short-term investments	278	192
Real estate	31,717	34,145
Alternative investments:		
Equity funds	42,467	37,915
Private capital	48,217	44,441
Real asset funds	12,899	11,514
Hedge funds	71,161	77,874
	\$ 392,378	\$ 366,487

Net realized and unrealized gain (loss) on investments as of May 31, 2017 and 2016, include management fees of approximately \$2,911,000 and \$2,653,000, respectively.

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the near term could materially affect account balances and the amounts reported in the accompanying financial statements.

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 5 – FAIR VALUE MEASUREMENTS**

The financial assets and liabilities carried on the accompanying statements of financial position by level within the valuation hierarchy as of May 31, 2017 and 2016, were as follows:

	Fair Value Measurements				
	2017				
	Measured at NAV	Level 1	Level 2	Level 3	Total
	(In thousands)				
<b>Assets</b>					
Cash equivalents - Variable rate demand notes	\$ -	\$ 33,971	\$ 15,076	\$ -	\$ 49,047
Investments					
Equity securities	\$ 691	\$ 95,603	\$ -	\$ -	\$ 96,294
Equity funds	22,893	-	-	-	22,893
Fixed-income investments	12,771	13,084	40,597	-	66,452
Short-term investments	-	278	-	-	278
Real estate	-	-	-	31,717	31,717
Alternative investments:					
Equity funds	42,467	-	-	-	42,467
Private capital	48,217	-	-	-	48,217
Real asset funds	12,899	-	-	-	12,899
Hedge funds	71,161	-	-	-	71,161
Total investments	211,099	108,965	40,597	31,717	392,378
Beneficial interest in trusts	-	-	-	12,123	12,123
Total fair value of assets presented	<u>\$ 211,099</u>	<u>\$ 108,965</u>	<u>\$ 40,597</u>	<u>\$ 43,840</u>	<u>\$ 404,501</u>
<b>Liabilities</b>					
Interest rate swap agreements	\$ -	\$ -	\$ 14,496	\$ -	\$ 14,496
Total fair value of liabilities presented	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 14,496</u>	<u>\$ -</u>	<u>\$ 14,496</u>
	Fair Value Measurements				
	2016				
	Measured at NAV	Level 1	Level 2	Level 3	Total
	(In thousands)				
<b>Assets</b>					
Cash equivalents - Variable rate demand notes	\$ -	\$ 24,194	\$ 15,020	\$ -	\$ 39,214
Investments					
Equity securities	629	74,546	-	-	75,175
Equity funds	18,715	-	-	-	18,715
Fixed-income investments	12,502	13,407	40,607	-	66,516
Short-term investments	-	192	-	-	192
Real estate	-	-	-	34,145	34,145
Alternative investments:					
Equity funds	37,915	-	-	-	37,915
Private capital	44,441	-	-	-	44,441
Real asset funds	11,514	-	-	-	11,514
Hedge funds	77,874	-	-	-	77,874
Total investments	203,590	88,145	40,607	34,145	366,487
Beneficial interest in trusts	-	-	-	10,639	10,639
Total fair value of assets presented	<u>\$ 203,590</u>	<u>\$ 112,339</u>	<u>\$ 55,627</u>	<u>\$ 44,784</u>	<u>\$ 416,340</u>
<b>Liabilities</b>					
Interest rate swap agreements	\$ -	\$ -	\$ 18,238	\$ -	\$ 18,238
Total fair value of liabilities presented	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 18,238</u>	<u>\$ -</u>	<u>\$ 18,238</u>

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

The quantitative information about significant unobservable inputs related to Level 3 direct investments in real estate fair value measurements used at May 31, 2017, was as follows:

	<u>Fair Value</u> <u>(In thousands)</u>	<u>Valuation</u> <u>Techniques</u>	<u>Unobservable</u> <u>Inputs</u>	<u>Range</u> <u>(Weighted Average)</u>
Residential real estate	\$ 27,402	Sales comparable	Price per square foot	\$266.91-\$1,036.32 (\$805)
Commercial real estate (building & land)	4,014	Income approach	Price per square foot	\$272.36 (\$272.36)
Commercial real estate (fractional ownership, building & land)	300	Income approach	Price per square foot	\$600.37 (USF share \$112.53)
Commercial real estate (fractional ownership, building & land)	1	Sales comparable	Price per square foot	\$911.22 (USF share \$125.29)
	<u>\$ 31,717</u>			

The changes in investments classified as Level 3 were as follows for the years ended May 31, 2017 and 2016:

	<u>2017</u> <u>Real Estate</u> <u>(In thousands)</u>
Balance, May 31, 2016	\$ 34,145
Total unrealized gain	825
Purchases /Additions	-
Sales	(2,772)
Transfers in and/or out of Level 3	(481)
Balance, May 31, 2017	<u>\$ 31,717</u>
Unrealized gains included in the changes in net assets relating to Level 3 investments still held at May 31, 2017	<u>\$ 534</u>
	<u>2016</u> <u>Real Estate</u> <u>(In thousands)</u>
Balance, May 31, 2015	\$ 25,104
Total unrealized gain	63
Purchases/ Additions	8,978
Sales	-
Transfers in and/or out of Level 3	-
Balance, May 31, 2016	<u>\$ 34,145</u>
Unrealized gain included in the changes in net assets relating to Level 3 investments still held at May 31, 2016	<u>\$ 63</u>

Total unrealized gains recorded for Level 3 investments are reported in net realized and unrealized gain (loss) on investments in the statements of activities and changes in net assets.

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

The University evaluates its financial assets and liabilities carried on the statements of financial position by level and transfers between levels based upon its ability to liquidate its investments at May 31, of each fiscal year. There was one transfer from Level 3 to Level 1, for investment funds due to sale of real property, during the year ended May 31, 2017. The University reflects transfers in and out of levels as if the transfer occurred as of the beginning of the reporting period.

**Investment strategy and redemption information** – The following table summarizes the investment strategy types and various features of the University’s alternative investments as of May 31, 2017. The University has commitments under some of the associated investment agreements to make additional capital contributions as noted:

	2017			
	Fair Value (In thousands)	Unfunded Commitments	Redemption Frequency (if currently eligible)	Redemption Notice Period
Investments measured at NAV				
Equity securities	\$ 691	-	Not eligible	-
Commingled funds:				
Equity funds	22,893	-	Daily	none
Fixed-income investment	12,771	-	Daily	none
Alternative investments:				
Equity funds	42,467	-	Daily, monthly, quarterly, over 3 years	1-60 days
Private capital	48,217	44,273	Not eligible	-
Real asset funds	12,899	4,795	Not eligible	-
Hedge funds	71,161	-	Monthly, quarterly, annually, over 3 years	5-120 days
	<u>\$ 211,099</u>	<u>\$ 49,068</u>		

The University holds certain investments in private capital and real assets limited partnerships in the amounts of \$48,217,000 and \$12,899,000, respectively. These limited partnerships do not allow for periodic redemptions, but rather distributions are received through the liquidation of the underlying assets of the partnership. At May 31, 2017, these partnerships had estimated termination dates that ranged from 2017 to 2029. Within alternative investment equity and hedge funds the University holds \$20,386,000 in funds with an annual redemption date and up to 60-day redemption notice period. There are \$12,146,000 in funds with a three-year redemption date and up to 120-day redemption notice period and \$10,975,000 in funds which allow periodic redemption dates over seven-quarters to three-years and up to 60-day notification period per redemption. Within the hedge funds, the University holds \$3,686,000 in funds which were in liquidation at 5/31/17 and the University received \$3,031,000 of their redemption proceeds in July, 2017. The University also holds alternative investments in trust and annuity investments and private equity stock shares in the amount of \$691,000 with no periodic redemption terms.

**Equity funds** – The equity fund category encompasses a variety of funds focused on U.S. and international equity strategies with a range of liquidity. These funds can have diversified or sector specific portfolios investing in small cap, mid cap, or large cap equity securities. The category also includes equity index investments, such as the S&P 500 Index and the MSCI EAFE Index. Certain equity funds can invest up to 5% in private equity. Approximately 45% of the funds are redeemable on a daily basis with up to 28 days’ notice. Another approximately 38% are redeemable monthly or quarterly with 6-45 days of notice after initial lock-ups. The remaining funds allow one-third redemption per year with 60 days of notice. The fair values of the investments in this category have been determined using the net asset value per share of the investment funds.

**Hedge funds** – The hedge fund category includes both hedged equity and absolute return strategies. The hedged equity funds invest both long and short in global equity securities. The absolute return funds pursue multiple strategies to diversify risk and reduce volatility. The goal of these vehicles is to achieve a positive return regardless of the directions of the broad credit and equity markets. The remaining balance of the category includes other funds with a multi-strategy investment framework, investing primarily in a mix of debt and equity securities, and related derivative contracts. The funds in this category have the ability to shift investment strategies. Investments in the hedge fund category can generally be redeemed on a monthly to quarterly basis, with 45 to 90 days’ notice. There are several funds with a redemption frequency of up to 3 years and 120 days’ notice. Also, the managers may impose gates or disallow redemptions at their discretion. The fair values of the investments in this category have been determined using the net asset value per share of the investment funds.

**Private capital** – The private capital category includes funds that invest in a broad range of publicly- and privately-owned domestic and foreign companies. These funds are structured as partnerships in which the University is a limited partner, and each involves a commitment to invest a maximum dollar amount over the term of the partnership. The investment managers request, or “call” the funds from the general and limited partners over the term of the partnership as individual investment opportunities are identified. Therefore, there is a period of time for each of these funds during which the committed amount is not yet invested or “called.” These investments cannot be redeemed. Distributions are received when the underlying assets of the funds are liquidated. The investment periods for these funds typically range from 5-6 years, with the goal of liquidating the entire fund within 10 years. If necessary, funds can typically extend their time to liquidate by 2 additional years in accordance with the terms of the partnership agreement. The University expects the underlying assets within this category will be liquidated over the next 12 years, which includes likely extension agreements. The fair values of the investments in this category have been determined using the University’s ownership interest in partners’ capital to which a proportionate share of net assets is attributed as of the most recent quarter end, and have been adjusted for cash transactions and estimated valuation changes of similar publicly traded asset portfolios through the University’s fiscal year end.

The private capital category includes venture capital, private debt, buyout, multi-strategy funds, and fund-of-funds. Venture capital funds represent approximately 47% of the private capital category. These venture capital funds invest in small domestic and foreign companies in the technology or life sciences sector. Private debt funds, which consist mainly of distressed debt and mezzanine debt funds that invest in both domestic and foreign companies, represent approximately 15% of the private capital category. Buyout funds, which represent approximately 28% of the category, invest in small-, mid-, or large-cap companies across a range of industries. The remaining balance of the category consists of multi-strategy funds and fund-of-funds that invest in a mix of domestic and foreign venture capital and private equity funds across a range of industries.

**Real assets** – The real asset category consists of investments in real estate funds and natural resource funds. The University’s portfolio of real estate funds is diversified between commercial and residential properties and is diversified geographically. The natural resource funds are invested mainly in the energy sector. All of the real asset funds are structured as partnerships in which the University is a limited partner. Similar to the University’s private capital investments, these investments cannot be redeemed. Distributions are received when the underlying assets of the funds are liquidated. The University expects the underlying assets within this category will be liquidated over the next 10 years, which includes likely extension agreements. The fair values of the real estate funds and natural resource funds have been determined using the University’s ownership interest in the partners’ capital to which a proportionate share of net assets is attributed as of the most recent quarter end, and have been adjusted for cash transactions and estimated valuation changes of similar publicly traded asset portfolios through the University’s fiscal year end.

**NOTE 6 – PROPERTY, PLANT, AND EQUIPMENT**

Property, plant, and equipment as of May 31, consisted of the following:

	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
Buildings and improvements	\$ 464,366	\$ 460,327
Construction in progress	17,985	3,269
Furniture and equipment	46,526	59,453
Land and land improvements	41,934	41,796
Library books and collections	80,397	78,882
Property, plant, and equipment - total	651,208	643,727
Less accumulated depreciation	(221,331)	(218,230)
Property, plant, and equipment - net	\$ 429,877	\$ 425,497

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 7 – BONDS PAYABLE**

Bonds payable consist of tax-exempt borrowings issued through the California Educational Facilities Authority (“CEFA”) in the form of either fixed rate or variable rate revenue bonds. The University has issued CEFA revenue bonds to finance the construction, renovation, and equipping of certain educational facilities; to pay certain costs of issuance; and to refund or defease prior bond issues. Bonds payable as of May 31, consisted of the following:

	<u>2017</u>	<u>2016</u>
	<u>(In thousands)</u>	
California Educational Facilities Authority:		
Revenue bonds:		
CEFA Series 2017; variable interest rate, principal due annually beginning May 1, 2017, and applicable interest due monthly in varying amounts through 2035; secured by the University’s assets	\$ 73,325	\$ -
CEFA Series 2011; fixed interest rates from 3.0% to 6.125%, principal due annually beginning October 1, 2011, and applicable interest due semiannually in varying amounts through 2036; secured by the University’s assets	64,770	67,270
CEFA Series 2005B; variable interest rate, principal due annually beginning October 1, 2007, and applicable interest due monthly in varying amounts through 2035; secured by a letter of credit issued by JPMorgan Chase	-	25,400
CEFA Series 2003; variable interest rate, principal due annually beginning May 31, 2004, and applicable interest due monthly in varying amounts through 2033; secured by a letter of credit issued by JPMorgan Chase	-	32,750
CEFA Series 2000; variable interest rate, first principal payment due on June 1, 2004, then due annually beginning May 1, 2005 through 2030, and applicable interest due monthly in varying amounts through 2030; secured by a letter of credit issued by JPMorgan Chase	-	16,800
	<u>138,095</u>	<u>142,220</u>
Net unamortized premium on bonds payable and cost of issuance	<u>(1,087)</u>	<u>(1,624)</u>
	<u>\$ 137,008</u>	<u>\$ 140,596</u>

Aggregate annual maturities of bonds payable are as follows:

**Years Ending May 31,**  
**(In thousands)**

2018	\$ 4,835
2019	4,950
2020	5,065
2021	5,295
2022	17,810
Thereafter	100,140
	<u>\$ 138,095</u>

The CEFA 2000, 2003, and 2005B bonds were issued as variable rate bonds, and backed by letters of credit which were in place from February 2011 to April 2017. On April 3, 2017, the University refinanced the Series 2000, 2003, and 2005B bonds with the Direct Purchase of a Non-Bank Qualified Tax Exempt Bond Series 2017, which eliminated the letters of credit.

In conjunction with the issuance of the Series 2011 Bonds in February 2011, the University restructured the security for all of its debt, creating a parity debt structure comprised of a pledge of gross unrestricted revenues and a negative pledge on certain buildings and improvements located on the University's main campus.

The fair values of the CEFA bonds at May 31, 2017 and 2016, were approximately \$148,099,000 and \$152,731,000, respectively. CEFA bonds are categorized as Level 2 within the fair value hierarchy discussed in Note 1.

The University utilizes interest rate swap agreements to mitigate the risk of changes in interest rates associated with variable interest rate indebtedness. Under the terms of the agreements, the University pays fixed rates ranging from 3.34% to 3.95% to the swap counterparty in exchange for a variable rate ranging from 64% to 67% of 1-month LIBOR on the notional amount. These swap agreements do not qualify as cash-flow hedges, and, as a result, changes in the fair value of the interest rate swap agreements during a period are recognized immediately in change in unrestricted net assets. The fair values of the interest rate swap agreements are based on quotes from the market makers and, therefore, are classified as Level 2 in the fair value hierarchy as shown in Note 5.

The effective interest rate on the University's bonds payable was 3.87% and 3.77% as of May 31 2017 and 2016, respectively.

**NOTE 8 - NOTE PAYABLE**

On April 18, 2012, the University entered into a \$27,500,000 term loan agreement for the purpose of partially reimbursing itself for a recent building acquisition. On July 15, 2015, this term loan agreement was amended to reflect an increased interest rate per annum equal to 3.24% with a revised maturity date of May 1, 2023. The University will continue to repay the bank principal amount in equal annual installments of \$1,500,000 on May 1 of each year (began May 1, 2013) until the maturity date of May 1, 2023, when the final principal repayment installment will be repaid. The amended term loan bears interest at a rate per annum equal to 3.24% and is secured by a first priority parity security interest in all of the gross unrestricted revenues of the University.

Note payable as of May 31, consisted of the following:

	2017	2016
	(In thousands)	
Term loan; fixed interest rate per annum equal to 3.24%; principal due annually beginning May 1, 2013, and applicable interest due quarterly; maturity date through May 1, 2023; secured by a first priority parity interest of all gross unrestricted revenues of the University	\$ 20,000	\$ 21,500
Net unamortized cost of issuance	(26)	(26)
	\$ 19,974	\$ 21,474

Aggregate annual maturities of the note payable is as follows:

**Years Ending May 31.**  
**(In thousands)**

2018	\$ 1,500
2019	1,500
2020	1,500
2021	1,500
2022	1,500
Thereafter	12,500
	\$ 20,000

The effective interest rate on the University's note payable was 3.27% and 3.22% as of May 31, 2017 and 2016, respectively.

The fair value of the note payable at May 31, 2017 and 2016, was approximately \$21,552,000 and \$23,461,000, respectively. The note payable is categorized as Level 2 within the fair value hierarchy discussed in Note 1.

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

**NOTE 9 – ENDOWMENTS**

The University’s endowment funds consist of individual donor-restricted endowment funds and funds designated by the University’s Board to function as endowments. The net assets associated with endowment funds, including those funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of California enacted the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) in 2008. The Board has interpreted the adopted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the endowment fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are approved for appropriation for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate endowment funds:

- a. The duration and preservation of the endowment fund
- b. The purposes of the University and the donor-restricted endowment fund
- c. General economic conditions
- d. The possible effect of inflation and deflation
- e. The expected total return from income and appreciation of investments
- f. Other resources of the University
- g. The investment policies of the University

Where the Board designates unrestricted funds to function as endowments, they are classified as Board-designated endowments and are included within unrestricted net assets.

The following table presents the University’s endowment pool composition as of May 31, 2017 and 2016, by type of fund:

	<b>2017</b>			<b>Total</b>
	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	
	(In thousands)			
Donor-restricted endowment fund	\$ -	\$ 92,700	\$ 159,354	\$ 252,054
Board-designated endowment fund	90,047	-	-	90,047
Total endowment funds	<u>\$ 90,047</u>	<u>\$ 92,700</u>	<u>\$ 159,354</u>	<u>\$ 342,101</u>



**UNIVERSITY OF SAN FRANCISCO  
NOTES TO FINANCIAL STATEMENTS**

	2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
	(In thousands)			
Donor-restricted endowment fund	\$ -	\$ 75,519	\$ 143,063	\$ 218,582
Board-designated endowment fund	78,966	-	-	78,966
<b>Total endowment funds</b>	<b>\$ 78,966</b>	<b>\$ 75,519</b>	<b>\$ 143,063</b>	<b>\$ 297,548</b>

The changes in the University's endowments for the years ended May 31, 2017 and 2016, were as follows:

	2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
	(In thousands)			
Endowment net assets - May 31, 2016	\$ 78,966	\$ 75,519	\$ 143,063	\$ 297,548
Investment income	358	1,232	-	1,590
Realized and unrealized gain on investments - net of fees	9,234	24,719	-	33,953
Additions to investment pool	4,202	-	16,147	20,349
Appropriation of endowment assets for expenditure	(2,502)	(8,837)	-	(11,339)
Change in donor stipulations	(211)	67	144	-
<b>Endowment net assets - May 31, 2017</b>	<b>\$ 90,047</b>	<b>\$ 92,700</b>	<b>\$ 159,354</b>	<b>\$ 342,101</b>

	2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
	(In thousands)			
Endowment net assets - May 31, 2015	\$ 81,994	\$ 92,420	\$ 137,200	\$ 311,614
Investment income	533	1,266	-	1,799
Realized and unrealized loss on investments - net of fees	(3,201)	(7,841)	-	(11,042)
Additions to investment pool	334	67	5,863	6,264
Appropriation of endowment assets for expenditure	(2,795)	(8,292)	-	(11,087)
Transfer for underwater endowments	2,101	(2,101)	-	-
<b>Endowment net assets - May 31, 2016</b>	<b>\$ 78,966</b>	<b>\$ 75,519</b>	<b>\$ 143,063</b>	<b>\$ 297,548</b>

Amounts classified as permanently restricted net assets and temporarily restricted net assets as of May 31, were as follows:

	2017	2016
	(In thousands)	
<b>Permanently Restricted Net Assets</b>		
The portion of permanently restricted net assets not participating in the investment pool that is required to be retained permanently by explicit donor stipulation or UPMIFA	\$ 9,786	\$ 11,550
The portion of permanently restricted net assets participating in the investment pool that is required to be retained permanently by explicit donor stipulation or UPMIFA	159,354	143,063
	<b>\$ 169,140</b>	<b>\$ 154,613</b>
<b>Temporarily Restricted Net Assets</b>		
Total accumulated appreciation of permanently restricted funds not appropriated for expenditure	\$ 92,700	\$ 75,519

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

**Endowment funds with deficits** – From time to time, the fair value of assets associated with individual donor endowment funds may fall below the value of the initial and subsequent donor gift amounts (deficit). When individual donor endowments decline, temporarily restricted net assets are reduced to the fair value of the original gift. Further reductions in the fair value of the individual donor endowment are classified as a reduction of unrestricted net assets. Such deficits resulted from unfavorable market conditions and authorized appropriations and expenditures that were deemed prudent. The annual appropriation for endowment funds with deficits is returned to corpus rather than released for spending. Deficits of this nature reported in unrestricted net assets totaled \$0 and \$348,000 as of May 31, 2017 and 2016, respectively. Future appreciation of the donor endowment restores the value to the original required level.

**Return objectives and risk parameters** – The University has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of endowment assets. Endowment assets include those assets of donor-restricted funds that the University must hold in perpetuity as well as Board-designated funds. Under this policy, endowment assets are invested in a manner that is intended to yield an annual long-term rate of return of the Consumer Price Index plus 4.5% net of management fees, while assuming a moderate level of investment risk. Actual returns in any given year may vary from this amount.

**Strategies employed for achieving investment objectives** – To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

**Relationship of spending policy to investment objectives** – The spending policy amount of the endowment fund addresses both the funds available for appropriation and the expenses of managing the fund. In determining the annual spending policy amount for the endowment fund, the University takes into consideration the needs of the University for current income as well as the goal of providing a perpetual source of income to the University that will grow at least at the rate of inflation. For the years ended May 31, 2017 and 2016, the spending policy amount was 4.5% of the market value of the endowment fund. Market value, for the purpose of calculating the spending policy amount, is the three-year moving average of the market value per share of the endowment fund as of December 31 of each year. Funds identified for appropriation will be distributed following the fiscal year end. In addition, the Board may, in response to changing economic circumstances, raise or lower the percentage to be distributed in any given year.

**Permanently restricted net assets not participating in the investment pool** – Permanently restricted net assets not invested in the investment pool include investments in trusts and beneficial interests in trusts where the University is both the trustee and where the University is not the trustee. Permanently restricted net assets not invested in the investment pool also include donor-restricted contributions receivable.

**NOTE 10 – TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets as of May 31, were restricted to the following:

	<u>2017</u>	<u>2016</u>
	(In thousands)	
Acquisition of property, plant, and equipment	\$ 15,230	\$ 17,567
Accumulated appreciation of endowment funds not appropriated for expenditure	92,700	75,519
Passage of time	16,644	14,874
Scholarship and departmental programs	<u>5,063</u>	<u>5,477</u>
Total	<u>\$ 129,637</u>	<u>\$ 113,437</u>

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

Net assets released from restrictions during the years ended May 31, were as follows:

	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
Restrictions accomplished:		
Renovation of University facilities	\$ 2,930	\$ 2,747
Scholarship, departmental, and other programs	-	110
Time restrictions expired	1,708	2,863
Endowment appropriation for spending	8,837	8,292
Total	\$ 13,475	\$ 14,012

**NOTE 11 – FINANCIAL AID TO STUDENTS**

Financial aid to students reported in the statements of activities and changes in net assets as a reduction of tuition and fees, was funded in the fiscal years ended May 31, from the following revenue sources:

	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
University tuition and fees	\$ 93,410	\$ 82,768
Endowment distribution	7,474	7,019
Donor contributions for current use	3,001	2,243
Government grants	768	607
Total	\$ 104,653	\$ 92,637

**NOTE 12 – RELATED-PARTY TRANSACTIONS**

Members of the University’s Board of Trustees and senior management may, from time to time, be associated, either directly or through interlocking board memberships, with entities doing business with the University. The University has a conflict of interest policy that requires any such associations be disclosed in writing on an annual basis and updated as appropriate during the year. When such associations exist, measures are taken to mitigate any actual or perceived conflict, including recusal of the board member from any decisions involving the entity doing business with the University.

In 1970, The Jesuit Community of the University of San Francisco (the “Community”), a corporation, became an entity separate from the University. However, certain relationships are of continuing significance. Members of the Community serve on the University faculty and administration under individual contracts. Salaries are paid in total to the Community and were approximately \$2,121,000 and \$2,060,000 for the years ended May 31, 2017 and 2016, respectively. In the opinion of the University’s management, such salaries are comparable to those of other University employees. Additionally, at May 31, 2017 and 2016, the University had accounts receivable balances of \$192,000 and \$164,000, respectively, included in other receivables, from the Community for miscellaneous charges. Members of the Community occupied housing facilities recorded at historical cost of \$10,512,000 at May 31, 2017 and 2016 (\$6,931,000 net book value at May 31, 2017, and \$7,142,000 net book value at May 31, 2016).

The University holds secured and unsecured notes receivable from employees for housing assistance. These notes bear interest at a range of 0% to 10% and mature at various dates (see Note 3).

The University has investments in nine limited partnership agreements in which a trustee or trustee emeritus is a partner. These transactions were approved by the Board. As of May 31, 2017 and 2016, the University had contributed approximately \$11,031,000 and \$10,175,000, respectively, to such partnerships, which are included in private capital. As of May 31, 2017 and 2016, the University had committed to make additional capital contributions of approximately \$2,319,000 and \$3,175,000, respectively.

**UNIVERSITY OF SAN FRANCISCO**  
**NOTES TO FINANCIAL STATEMENTS**

---

**NOTE 13 – RETIREMENT BENEFITS**

Substantially all nontemporary full-time employees of the University are covered under a 401(a) defined contribution retirement plan (the “Plan”) administered by the Teachers’ Insurance and Annuity Association – College Retirement Equities Fund. The Plan requires the University to contribute to the Plan 10% of employees’ base salary below the Social Security wage base and 12% on the base salary amount above the Social Security wage base, up to a maximum salary of \$265,000 for tax years 2017 and 2016, respectively. Total retirement expense under the Plan was \$15,021,000 and \$14,307,000 for the years ended May 31, 2017 and 2016, respectively, which is net of total forfeitures under the Plan of \$709,000 and \$563,000 for the years ended May 31, 2017 and 2016, respectively. There are no employee matching requirements under the Plan. In addition to the Plan, substantially all employees are eligible to participate in a voluntary 403(b) defined contribution plan. There are no University contribution requirements under this plan.

The University also maintains a 457(f) supplemental deferred compensation plan funded by employee pre-tax dollar contributions administered by The Hartford. The plan was established in 1985 and frozen to new participants in 1989. As of May 31, 2017, the University holds \$186,000 in investments for the plan and a corresponding liability of \$186,000 due to the participants in the plan.

**NOTE 14 – COMMITMENTS AND CONTINGENCIES**

The University has entered into 72 limited partnership arrangements for investment purposes, whereby the University has committed to make capital contributions to the partnerships of approximately \$163,603,000. These commitments include the related-party commitment of \$13,350,000 as discussed in Note 12. As of May 31, 2017 and 2016, the University had contributed approximately \$122,686,000 and \$111,506,000, respectively, to the partnerships.

The University has various purchase commitments totaling \$4,052,000 at May 31, 2017, related primarily to construction contracts.

The University is also contingently liable in connection with claims, matters subject to arbitration, and contracts arising in the normal course of its activities. In addition, the University receives funds from various federal and state government-funded programs, including loan funds, which are subject to audit by cognizant governmental agencies. The University is also subject to audit by other government agencies. Management is of the opinion that the ultimate outcome of such matters will not have a significant effect on the financial position of the University.

The University leases certain educational facilities under noncancelable operating leases. Future minimum lease payments for all noncancelable operating leases in excess of one year for the next five years are as follows:

<b><u>Years Ending May 31.</u></b>	
<b>(In thousands)</b>	
2018	\$ 2,735
2019	2,430
2020	2,257
2021	1,722
2022	564
Thereafter	-
	<hr/>
	\$ 9,708

Rent expense was \$4,195,000 and \$3,962,000 for the years ended May 31, 2017 and 2016, respectively.

**NOTE 15 – SUBSEQUENT EVENTS**

Subsequent events are events or transactions that occur after the statement of financial position date but before the financial statements are available to be issued. The University recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements. The University's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position, but arose after the statement of financial position date and before the financial statements are issued.

The University's management determined that there are no material events that occurred subsequent to the statement of financial position date and through September 20, 2017, the date the financial statements are issued, which would require adjustments to or disclosures in the financial statements.

