Course:
Commercial Real Estate Transactions

Professor:
David Longinotti

Course Materials:
*Modern Real Estate Finance and Land Transfer: A Transactional Approach*, Fifth Edition by Steven W. Bender; Other materials provided through Canvas.

First Assignment:

| 1/6 | A. Course Introduction  
|     | B. Real Estate Finance Basics: Measures of Performance and Value  
|     | 1. cash flow  
|     | 2. net cash flow  
|     | 3. net operating income  
|     | 4. cap rates  
|     | C. Practical Applications: Definitions | RE Finance Powerpoint  
|     | Chapter 12, pp. 661-668  
|     | Article: Introduction to Real Estate Analysis |