Contribution Margin Report Notes

Overview & Rationale

The Contribution Margin report seeks to estimate how much a given school or college contributes to support the university's operations.

Activity reflected in the report captures only revenue and expenditures from unrestricted funds (Fund Type Level 2: 11). The report reflects the instruction of student credit hours (SCH) by a given school or college, regardless of the student's home school/college. Instructional activity is the basis for how tuition is allocated in the report as well as at the University.

A school or college's contribution margin is its tuition revenue, less tuition exceptions including Jesuit Exchange, less unrestricted academic financial aid, plus non-tuition revenue, less its unit level expenditures.

Methodology

Tuition, tuition exceptions, and financial aid are obtained from student accounts receivable records and then allocated across the credit units students enrolled. Tuition and tuition exceptions are captured as revenue along with other miscellaneous student fees and other revenues. Financial aid is from unrestricted sources and does not include Room & Board Aid or Athletic Books & Supplies.

Instructional costs are the sum of unrestricted faculty salary payments, obtained from payroll records, and their corresponding calculated benefit rates. Benefits are calculated at either the full or part-time rate, depending upon the account code the salary expense was recorded to. The total compensation for each faculty member is then allocated across their instructional load and instructional release, as indicated in the course and release records. Allocated compensation for instructional release is assigned as a support cost at program, department, college, or university level. In the case of university related release, allocated compensation is excluded from the school/college in the report. Allocated instructional compensation is split 50% across SCH and 50% across instructed Credit Units. Cross-listed courses are accounted and adjusted for. Instructional loads are adjusted for percentage share of responsibility in a course. In the case that faculty are not matched to a course, their compensation is allocated across the college by SCH.

Support costs are the sum of staff and student compensation, and general overhead expenditures within each school or college. Expenses for units outside of the schools and college (e.g., ITS, Human Resources, Student Life) are not included.

In the case of Arts & Sciences, Education, and Law, special purpose centers and organizations have their financial activity excluded for the purpose of comparability across schools and college. Arts & Sciences excluded organizations: 214001-Ctr Asian Pacific Studies, 214004-Ricci Libr. Acquisition, 214005-Ricci Inst Oper, 219003-CELASA Center for Latin Studies, 219501-KUSF, 220001-Lane Center, and 221504-McCarthy Ctr Sarlo Grant Cost Share. Education excluded organization: 253001-Upward Bound. Law excluded organizations: 261007-Info Technology Law, 261507-Payroll Info Technology Law, 261XXX-allocations organizations, 263002-Law Registrar, 263502-Payroll Law Registrar, 265001-Law Development, 265501-Payroll Law Alumni and Development, 266001-Law Library, 266501-Payroll Law Library.