

## FY24 Unrestricted Revenue and Expense Review

### UNIVERSITY SUMMARY

|                                     | REVENUE            |                  | EXPENSE            |                  | REV LESS EXP       |
|-------------------------------------|--------------------|------------------|--------------------|------------------|--------------------|
|                                     | REVENUE            | % of Grand Total | EXPENSE            | % of Grand Total |                    |
| PRESIDENT                           | 17,914             | 0.00%            | 2,428,115          | 0.48%            | (2,410,201)        |
| GENERAL COUNSEL DIVISION            | 8,484              | 0.00%            | 5,909,131          | 1.18%            | (5,900,647)        |
| PROVOST DIVISION                    | 438,189,071        | 87.98%           | 312,350,042        | 62.19%           | 125,839,029        |
| PROVOST DIVISION-NON SCHOOLS        | -                  | 0.00%            | 4,962,709          | 0.99%            | (4,962,709)        |
| DEVELOPMENT DIVISION                | 61,473             | 0.01%            | 9,991,348          | 1.99%            | (9,929,875)        |
| MARKETING COMMUNICATIONS DIV        | -                  | 0.00%            | 5,996,859          | 1.19%            | (5,996,859)        |
| BUSINESS & FINANCE DIVISION         | 21,180,432         | 4.25%            | 82,383,919         | 16.40%           | (61,203,487)       |
| ATHLETICS                           | 2,211,566          | 0.44%            | 20,340,204         | 4.05%            | (18,128,638)       |
| STUDENT LIFE DIVISION               | 35,773,605         | 7.18%            | 33,297,169         | 6.63%            | 2,476,436          |
| INFORMATION TECHNOLOGY SERVICES DIV | 11,600             | 0.00%            | 25,848,440         | 5.15%            | (25,836,840)       |
| UNIVERSITY                          | 623,140            | 0.13%            | (1,236,246)        | -0.25%           | 1,859,386          |
| <b>Grand Total</b>                  | <b>498,077,287</b> | <b>100.00%</b>   | <b>502,271,691</b> | <b>100.00%</b>   | <b>(4,194,404)</b> |

### DIVISION BREAKDOWN

|                                     |                                     |                    |                |                    |                |                    |
|-------------------------------------|-------------------------------------|--------------------|----------------|--------------------|----------------|--------------------|
| PRESIDENT                           |                                     | 17,914             | 0.00%          | 2,428,115          | 0.48%          | (2,410,201)        |
|                                     | GENERAL COUNSEL                     | 8,469              | 0.00%          | 3,910,215          | 0.78%          | (3,901,746)        |
|                                     | HUMAN RESOURCES                     | 15                 | 0.00%          | 1,998,916          | 0.40%          | (1,998,901)        |
| GENERAL COUNSEL DIVISION            |                                     | 8,484              | 0.00%          | 5,909,131          | 1.18%          | (5,900,647)        |
|                                     | ARTS AND SCIENCES                   | 276,743,059        | 55.56%         | 84,701,559         | 16.86%         | 192,041,500        |
|                                     | SCHOOL OF MANAGEMENT                | 50,200,405         | 10.08%         | 23,517,902         | 4.68%          | 26,682,503         |
|                                     | EDUCATION                           | 23,687,944         | 4.76%          | 15,048,773         | 3.00%          | 8,639,171          |
|                                     | LAW                                 | 24,639,648         | 4.95%          | 19,362,043         | 3.85%          | 5,277,605          |
|                                     | NURSING AND HEALTH PROFESSIONS      | 57,800,159         | 11.60%         | 21,430,894         | 4.27%          | 36,369,265         |
|                                     | PROVOST                             | -                  | 0.00%          | 2,996,790          | 0.60%          | (2,996,790)        |
|                                     | PROVOST PASS THROUGH                | -                  | 0.00%          | 1,965,919          | 0.39%          | (1,965,919)        |
|                                     | ENROLLMENT MANAGEMENT               | 222,935            | 0.04%          | 13,747,399         | 2.74%          | (13,524,464)       |
|                                     | FINANCIAL AID SCHOLARSHIPS          | -                  | 0.00%          | 116,484,041        | 23.19%         | (116,484,041)      |
|                                     | GLEESON LIBRARY                     | 8,968              | 0.00%          | 7,847,070          | 1.56%          | (7,838,103)        |
|                                     | BUDGET PLNG STRATEGIC ANALYSIS      | -                  | 0.00%          | 544,486            | 0.11%          | (544,486)          |
|                                     | ACADEMIC ACTIVITIES                 | -                  | 0.00%          | 1,892,622          | 0.38%          | (1,892,622)        |
|                                     | ADDITIONAL CAMPUSES                 | -                  | 0.00%          | 1,423,305          | 0.28%          | (1,423,305)        |
|                                     | EQUITY INCLUSION FACULTY EXCELLENCE | -                  | 0.00%          | 854,508            | 0.17%          | (854,508)          |
|                                     | GLOBAL ED AND STRATEGIC INITIATIVES | 4,885,954          | 0.98%          | 5,495,441          | 1.09%          | (609,487)          |
| ACADEMIC AFFAIRS                    |                                     | 438,189,071        | 87.98%         | 317,312,751        | 63.18%         | 120,876,319        |
| DEVELOPMENT DIVISION                | VP DEVELOPMENT                      | 61,473             | 0.01%          | 9,991,348          | 1.99%          | (9,929,875)        |
| MARKETING COMMUNICATIONS DIV        | VP MARKETING COMMUNICATIONS         | -                  | 0.00%          | 5,996,859          | 1.19%          | (5,996,859)        |
|                                     | VP BUSINESS & FINANCE               | 1,982,077          | 0.40%          | 8,549,133          | 1.70%          | (6,567,056)        |
|                                     | ACCOUNTING AND BUSINESS SERVICES    | 3,085,308          | 0.62%          | 10,614,101         | 2.11%          | (7,528,792)        |
|                                     | FOOD SERVICES                       | 10,287,580         | 2.07%          | 10,543,170         | 2.10%          | (255,590)          |
|                                     | FACILITIES MANAGEMENT               | 419,756            | 0.08%          | 27,962,416         | 5.57%          | (27,542,660)       |
|                                     | PURCHASING                          | 177,839            | 0.04%          | 824,174            | 0.16%          | (646,336)          |
|                                     | FINANCE AND TREASURY                | 5,227,872          | 1.05%          | 23,193,654         | 4.62%          | (17,965,782)       |
|                                     | BUDGET AND PLANNING                 | -                  | 0.00%          | 697,271            | 0.14%          | (697,271)          |
| BUSINESS & FINANCE DIVISION         |                                     | 21,180,432         | 4.25%          | 82,383,919         | 16.40%         | (61,203,487)       |
| ATHLETICS                           | ATHLETICS                           | 2,211,566          | 0.44%          | 20,340,204         | 4.05%          | (18,128,638)       |
|                                     | VP STUDENT LIFE                     | 33,887,726         | 6.80%          | 18,662,327         | 3.72%          | 15,225,399         |
|                                     | STUDENT DEVELOPMENT                 | 1,839,966          | 0.37%          | 7,070,835          | 1.41%          | (5,230,869)        |
|                                     | STUDENT ENGAGEMENT                  | 45,914             | 0.01%          | 2,760,653          | 0.55%          | (2,714,740)        |
|                                     | STUDENT ACADEMIC ACHIEVEMENT        | -                  | 0.00%          | 4,803,354          | 0.96%          | (4,803,354)        |
| STUDENT LIFE DIVISION               |                                     | 35,773,605         | 7.18%          | 33,297,169         | 6.63%          | 2,476,436          |
| INFORMATION TECHNOLOGY SERVICES DIV | CHIEF INFORMATION OFFICER           | 11,600             | 0.00%          | 25,848,440         | 5.15%          | (25,836,840)       |
| UNIVERSITY                          | UNIVERSITY                          | 623,140            | 0.13%          | (1,236,246)        | -0.25%         | 1,859,386          |
| <b>Grand Total</b>                  |                                     | <b>498,077,287</b> | <b>100.00%</b> | <b>502,271,691</b> | <b>100.00%</b> | <b>(4,194,404)</b> |

## FY24 Unrestricted Revenue and Expense Review

### UNIVERSITY REVENUE & EXPENSE

| REVENUE                                   | \$ Amount          | \$ Total       |
|---|--------------------|----------------|
| <i>Tuition net Exceptions</i>             | 436,417,430        | 87.62%         |
| <i>Fees</i>                               | 3,172,697          | 0.64%          |
| <i>Auxiliary Revenue</i>                  | 38,733,074         | 7.78%          |
| <i>Board Revenue</i>                      | 10,287,580         | 2.07%          |
| <i>All Other Revenue</i>                  | 9,466,505          | 1.90%          |
| <b>Total</b>                              | <b>498,077,287</b> | <b>100.0%</b>  |
| <br>                                      |                    |                |
| EXPENSE                                   | \$ Amount          | \$ Total       |
| <i>Full-time Faculty</i>                  | 62,443,495         | 12.43%         |
| <i>Part-time Faculty</i>                  | 21,432,686         | 4.27%          |
| <i>Full Time Staff</i>                    | 89,246,044         | 17.77%         |
| <i>Other Staff</i>                        | 3,285,199          | 0.65%          |
| <i>Student Staff</i>                      | 6,848,740          | 1.36%          |
| <i>Benefits</i>                           | 63,637,074         | 12.67%         |
| <b>Salaries &amp; Benefits Total</b>      | <b>246,893,238</b> | <b>49.16%</b>  |
| <br>                                      |                    |                |
| <i>General Operating</i>                  | 53,804,446         | 10.71%         |
| <i>Scholarships</i>                       | 136,527,763        | 27.18%         |
| <i>Facilities Expenses</i>                | 16,951,779         | 3.38%          |
| <i>Food Services</i>                      | 10,075,464         | 2.01%          |
| <i>Ins/Coll/Bad Debt/Loans</i>            | 10,540,850         | 2.10%          |
| <i>Debt Service</i>                       | 22,322,336         | 4.44%          |
| <i>Capital &amp; Depreciation Expense</i> | 5,250,815          | 1.05%          |
| <i>Transfer In/Out</i>                    | (95,000)           | -0.02%         |
| <b>Non Comp. Expense Total</b>            | <b>255,378,453</b> | <b>50.84%</b>  |
| <br>                                      |                    |                |
| <b>Total Expense</b>                      | <b>502,271,691</b> | <b>100.00%</b> |
| <br>                                      |                    |                |
| <b>REVENUE LESS EXPENSE</b>               | <b>(4,194,404)</b> |                |