

## FY15 to FY20 Unrestricted Actual Activity by Category Revenue

Category	2015	2016	2017	2018	2019	2020
	Actual	Actual	Actual	Actual	Actual	Actual
Tuition Net Exceptions	364,472,810	375,814,458	398,672,566	416,294,744	421,586,879	433,076,681
Fees	2,879,256	2,928,146	3,580,815	3,886,155	3,696,306	3,256,009
<b>Tuition Net Exceptions &amp; Fees</b>	<b>367,352,066</b>	<b>378,742,604</b>	<b>402,253,381</b>	<b>420,180,899</b>	<b>425,283,185</b>	<b>436,332,690</b>
Auxilliary Revenue	26,220,293	25,609,006	28,864,583	29,296,110	30,096,226	28,103,228
Board Revenue	8,716,737	8,407,393	10,379,752	10,099,410	9,916,967	6,558,275
<b>Auxilliary Revenue</b>	<b>34,937,030</b>	<b>34,016,399</b>	<b>39,244,335</b>	<b>39,395,520</b>	<b>40,013,193</b>	<b>34,661,503</b>
Grants & Contracts	21,525	9,130	2,647	78,026	89,253	96,853
Gifts & Contributions	1,250,933	1,607,223	1,127,472	1,300,622	1,735,852	1,140,100
Other Revenue	2,978,585	3,861,701	3,592,156	4,143,309	5,298,719	4,005,610
<b>Grants, Gifts &amp; Other Revenue</b>	<b>4,251,043</b>	<b>5,478,054</b>	<b>4,722,275</b>	<b>5,521,958</b>	<b>7,123,825</b>	<b>5,242,563</b>
<b>Total Revenue</b>	<b>406,540,139</b>	<b>418,237,057</b>	<b>446,219,991</b>	<b>465,098,377</b>	<b>472,420,203</b>	<b>476,236,756</b>
Scholarships	75,007,385	82,965,696	93,446,696	108,925,739	116,394,412	123,915,570
Tuition Net Exceptions & Schol.	289,465,425	292,848,762	305,225,870	307,369,005	305,192,466	309,161,112

Note: Other Revenue= Other Revenue, Investment Income, and Realized Gains & Losses

FY15 to FY20 Unrestricted Actual Activity by Category  
Revenue Percents

Category	2015	2016	2017	2018	2019	2020
	Actual	Actual	Actual	Actual	Actual	Actual
Tuition Net Exceptions	89.7%	89.9%	89.3%	89.5%	89.2%	90.9%
Fees	0.7%	0.7%	0.8%	0.8%	0.8%	0.7%
<b>Tuition &amp; Fees Net Exceptions</b>	<b>90.4%</b>	<b>90.6%</b>	<b>90.1%</b>	<b>90.3%</b>	<b>90.0%</b>	<b>91.6%</b>
Auxilliary Revenue	6.4%	6.1%	6.5%	6.3%	6.4%	5.9%
Board Revenue	2.1%	2.0%	2.3%	2.2%	2.1%	1.4%
<b>Auxilliary Revenue</b>	<b>8.6%</b>	<b>8.1%</b>	<b>8.8%</b>	<b>8.5%</b>	<b>8.5%</b>	<b>7.3%</b>
Grants & Contracts	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Gifts & Contributions	0.3%	0.4%	0.3%	0.3%	0.4%	0.2%
Other Revenue	0.7%	0.9%	0.8%	0.9%	1.1%	0.8%
<b>Non Tuition Revenue</b>	<b>1.0%</b>	<b>1.3%</b>	<b>1.1%</b>	<b>1.2%</b>	<b>1.5%</b>	<b>1.1%</b>
<b>Total Revenue</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Scholarships as % Tuition Net Exc	20.6%	22.1%	23.4%	26.2%	27.6%	28.6%

Note: Other Revenue= Other Revenue, Investment Income, and Realized Gains & Losses

FY15 to FY20 Unrestricted Actual Activity by Category  
Revenue Year to Year \$ Change

Category	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
Tuition Net Exceptions	23,578,598	11,341,648	22,858,108	17,622,178	5,292,135	11,489,802
Fees	(6,164,073)	48,891	652,669	305,340	(189,849)	(440,297)
<b>Tuition &amp; Fees Net Exceptions</b>	<b>17,414,525</b>	<b>11,390,539</b>	<b>23,510,777</b>	<b>17,927,518</b>	<b>5,102,286</b>	<b>11,049,505</b>
Auxilliary Revenue	970,270	(611,287)	3,255,577	431,527	800,116	(1,992,998)
Board Revenue	838,984	(309,344)	1,972,359	(280,342)	(182,443)	(3,358,693)
<b>Auxilliary Revenue</b>	<b>1,809,254</b>	<b>(920,631)</b>	<b>5,227,936</b>	<b>151,185</b>	<b>617,673</b>	<b>(5,351,690)</b>
Grants & Contracts	3,665	(12,395)	(6,483)	75,379	11,227	7,599
Gifts & Contributions	(57,633)	356,289	(479,751)	173,151	435,230	(595,752)
Other Revenue	504,375	883,116	(269,545)	551,153	1,155,410	(1,293,109)
<b>Non Tuition Revenue</b>	<b>450,406</b>	<b>1,227,011</b>	<b>(755,779)</b>	<b>799,683</b>	<b>1,601,867</b>	<b>(1,881,262)</b>
<b>Total Revenue</b>	<b>19,674,185</b>	<b>11,696,918</b>	<b>27,982,934</b>	<b>18,878,386</b>	<b>7,321,826</b>	<b>3,816,553</b>
Scholarships	5,946,191	7,958,311	10,481,000	15,479,043	7,468,674	7,521,157
Tuition Net Exceptions & Schol.	17,632,407	3,383,337	12,377,108	2,143,135	(2,176,539)	3,968,645

Note: Other Revenue= Other Revenue, Investment Income, and Realized Gains & Losses

FY15 to FY20 Unrestricted Actual Activity by Category  
Revenue Year to Year % Change

Category	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
Tuition Net Exceptions	6.9%	3.1%	6.1%	4.4%	1.3%	2.7%
Fees	-68.2%	1.7%	22.3%	8.5%	-4.9%	-11.9%
<b>Tuition &amp; Fees Net Exceptions</b>	<b>5.0%</b>	<b>3.1%</b>	<b>6.2%</b>	<b>4.5%</b>	<b>1.2%</b>	<b>2.6%</b>
Auxilliary Revenue	3.8%	-2.3%	12.7%	1.5%	2.7%	-6.6%
Board Revenue	10.7%	-3.5%	23.5%	-2.7%	-1.8%	-33.9%
<b>Auxilliary Revenue</b>	<b>5.5%</b>	<b>-2.6%</b>	<b>15.4%</b>	<b>0.4%</b>	<b>1.6%</b>	<b>-13.4%</b>
Grants & Contracts	20.5%	-57.6%	-71.0%	2847.5%	14.4%	8.5%
Gifts & Contributions	-4.4%	28.5%	-29.8%	15.4%	33.5%	-34.3%
Other Revenue	20.4%	29.6%	-7.0%	15.3%	27.9%	-24.4%
<b>Non Tuition Revenue</b>	<b>11.9%</b>	<b>28.9%</b>	<b>-13.8%</b>	<b>16.9%</b>	<b>29.0%</b>	<b>-26.4%</b>
<b>Total Revenue</b>	<b>5.1%</b>	<b>2.9%</b>	<b>6.7%</b>	<b>4.2%</b>	<b>1.6%</b>	<b>0.8%</b>
Scholarships	8.6%	10.6%	12.6%	16.6%	6.9%	6.5%
Tuition Net Exceptions & Schol.	6.5%	1.2%	4.2%	0.7%	-0.7%	1.3%

Note: Other Revenue= Other Revenue, Investment Income, and Realized Gains & Losses

FY15 to FY20 Unrestricted Actual Activity by Category  
Expense

Category	2015	2016	2017	2018	2019	2020
	Actual	Actual	Actual	Actual	Actual	Actual
Full-Time Faculty	56,327,932	59,030,565	62,809,848	64,530,844	62,176,265	61,979,240
Part-Time Faculty	22,427,512	22,927,508	22,768,729	22,838,685	22,052,751	21,545,861
<b>Faculty</b>	<b>78,755,444</b>	<b>81,958,074</b>	<b>85,578,577</b>	<b>87,369,529</b>	<b>84,229,015</b>	<b>83,525,101</b>
Staff	72,690,392	77,589,091	79,480,113	81,390,573	80,685,999	80,097,291
Other Staff	1,659,932	2,137,965	1,966,103	2,009,655	2,451,910	3,079,684
Student Staff	5,871,970	6,561,897	7,185,222	7,184,884	7,461,531	6,973,173
<b>Staff &amp; Students</b>	<b>80,222,294</b>	<b>86,288,953</b>	<b>88,631,437</b>	<b>90,585,112</b>	<b>90,599,440</b>	<b>90,150,148</b>
Benefits	54,370,881	57,934,762	60,366,004	61,674,458	60,461,072	59,907,264
<b>Compensation</b>	<b>213,348,619</b>	<b>226,181,788</b>	<b>234,576,018</b>	<b>239,629,099</b>	<b>235,289,528</b>	<b>233,582,513</b>
Scholarships	75,007,385	82,965,696	93,446,696	108,925,739	116,394,412	123,915,570
General Operating	52,051,183	60,051,261	64,744,151	57,049,564	58,780,545	59,222,386
Facilities Expenses	13,246,644	13,166,050	13,973,639	14,435,913	15,246,522	13,992,430
Capital & Depreciation Expense	12,129,751	6,358,282	6,435,738	9,074,331	7,342,343	7,751,871
<b>Facilities Capital &amp; Depreciation</b>	<b>25,376,395</b>	<b>19,524,332</b>	<b>20,409,377</b>	<b>23,510,244</b>	<b>22,588,865</b>	<b>21,744,301</b>
Debt, Insurance, & Other	18,427,056	19,210,833	18,983,803	19,418,593	19,680,939	19,680,658
Food Service	8,425,926	8,517,693	10,311,033	10,276,751	10,055,988	6,744,327
Reserves & Transfers Out/In	13,269,090	1,785,454	3,748,913	6,288,371	9,320,000	11,347,000
<b>Non Compensation</b>	<b>192,557,035</b>	<b>192,055,270</b>	<b>211,643,973</b>	<b>225,469,262</b>	<b>236,820,749</b>	<b>242,654,242</b>
<b>Total Expense</b>	<b>405,905,653</b>	<b>418,237,057</b>	<b>446,219,991</b>	<b>465,098,360</b>	<b>472,110,277</b>	<b>476,236,754</b>
<b>Revenue less Expense</b>	<b>634,486</b>	<b>(0)</b>	<b>-</b>	<b>17</b>	<b>309,926</b>	<b>2</b>

FY15 to FY20 Unrestricted Actual Activity by Category  
Expense Percents

Category	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
Full-Time Faculty	13.9%	14.1%	14.1%	13.9%	13.2%	13.0%
Part-Time Faculty	5.5%	5.5%	5.1%	4.9%	4.7%	4.5%
<b>Faculty</b>	<b>19.4%</b>	<b>19.6%</b>	<b>19.2%</b>	<b>18.8%</b>	<b>17.8%</b>	<b>17.5%</b>
Staff	17.9%	18.6%	17.8%	17.5%	17.1%	16.8%
Other Staff	0.4%	0.5%	0.4%	0.4%	0.5%	0.6%
Student Staff	1.4%	1.6%	1.6%	1.5%	1.6%	1.5%
<b>Staff &amp; Students</b>	<b>19.8%</b>	<b>20.6%</b>	<b>19.9%</b>	<b>19.5%</b>	<b>19.2%</b>	<b>18.9%</b>
<b>Benefits</b>	<b>13.4%</b>	<b>13.9%</b>	<b>13.5%</b>	<b>13.3%</b>	<b>12.8%</b>	<b>12.6%</b>
<b>Compensation</b>	<b>52.6%</b>	<b>54.1%</b>	<b>52.6%</b>	<b>51.5%</b>	<b>49.8%</b>	<b>49.0%</b>
Scholarships	18.5%	19.8%	20.9%	23.4%	24.7%	26.0%
General Operating	12.8%	14.4%	14.5%	12.3%	12.5%	12.4%
Facilities Expenses	3.3%	3.1%	3.1%	3.1%	3.2%	2.9%
Capital & Depreciation Expense	3.0%	1.5%	1.4%	2.0%	1.6%	1.6%
<b>Facilities Capital &amp; Depreciation</b>	<b>6.3%</b>	<b>4.7%</b>	<b>4.6%</b>	<b>5.1%</b>	<b>4.8%</b>	<b>4.6%</b>
Debt, Insurance, & Other	4.5%	4.6%	4.3%	4.2%	4.2%	4.1%
Food Service	2.1%	2.0%	2.3%	2.2%	2.1%	1.4%
Reserves & Transfers Out/In	3.3%	0.4%	0.8%	1.4%	2.0%	2.4%
<b>Non Compensation</b>	<b>47.4%</b>	<b>45.9%</b>	<b>47.4%</b>	<b>48.5%</b>	<b>50.2%</b>	<b>51.0%</b>
<b>Total Expense</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Faculty as % Compensation	36.9%	36.2%	36.5%	36.5%	35.8%	35.8%
Staff & Students as % Comp	37.6%	38.2%	37.8%	37.8%	38.5%	38.6%
Benefits as % of Comp	25.5%	25.6%	25.7%	25.7%	25.7%	25.6%

FY15 to FY20 Unrestricted Actual Activity by Category  
Expense Year to Year \$ Change

Category	2015	2016	2017	2018	2019	2020
	Actual	Actual	Actual	Actual	Actual	Actual
Full-Time Faculty	2,109,179	2,702,634	3,779,282	1,720,996	(2,354,579)	(197,025)
Part-Time Faculty	2,488,570	499,996	(158,779)	69,956	(785,935)	(506,890)
<b>Faculty</b>	<b>4,597,749</b>	<b>3,202,630</b>	<b>3,620,503</b>	<b>1,790,952</b>	<b>(3,140,514)</b>	<b>(703,915)</b>
Staff	5,975,690	4,898,700	1,891,021	1,910,460	(704,574)	(588,708)
Other staff		478,032	(171,862)	43,552	442,255	627,774
Student Staff	204,880	689,927	623,325	(338)	276,647	(488,358)
<b>Staff &amp; Students</b>	<b>6,180,569</b>	<b>6,066,659</b>	<b>2,342,485</b>	<b>1,953,675</b>	<b>14,328</b>	<b>(449,292)</b>
Benefits	6,234,600	3,563,881	2,431,242	1,308,454	(1,213,385)	(553,808)
	-	-	-	-	-	-
<b>Compensation</b>	<b>17,012,918</b>	<b>12,833,169</b>	<b>8,394,230</b>	<b>5,053,081</b>	<b>(4,339,571)</b>	<b>(1,707,015)</b>
Scholarships	5,946,191	7,958,311	10,481,000	15,479,043	7,468,674	7,521,157
General Operating	419,241	8,000,078	4,692,890	(7,694,587)	1,730,981	441,841
Facilities Expenses	1,241,000	(80,594)	807,589	462,273	810,610	(1,254,092)
Capital & Depreciation Expense	(4,299,826)	(5,771,468)	77,456	2,638,593	(1,731,989)	409,529
<b>Facilities Capital &amp; Depreciation</b>	<b>(3,058,825)</b>	<b>(5,852,063)</b>	<b>885,045</b>	<b>3,100,866</b>	<b>(921,379)</b>	<b>(844,564)</b>
Debt, Insurance, & Other	(6,187,536)	783,777	(227,030)	434,791	262,345	(281)
Food Service	819,957	91,768	1,793,340	(34,282)	(220,763)	(3,311,661)
Reserves & Transfers Out/In	13,423,518	(11,483,636)	1,963,459	2,539,458	3,031,629	2,027,000
<b>Non Compensation</b>	<b>11,362,545</b>	<b>(501,765)</b>	<b>19,588,704</b>	<b>13,825,288</b>	<b>11,351,488</b>	<b>5,833,493</b>
<b>Total Expense</b>	<b>28,375,463</b>	<b>12,331,404</b>	<b>27,982,934</b>	<b>18,878,369</b>	<b>7,011,917</b>	<b>4,126,477</b>
<b>Revenue less Expense</b>	<b>(8,349,796)</b>	<b>(634,486)</b>	<b>0</b>	<b>17</b>	<b>309,909</b>	<b>(309,924)</b>

FY15 to FY20 Unrestricted Actual Activity by Category  
Expense Year to Year % Change

Category	2015 Actual	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
Full-Time Faculty	3.9%	4.8%	6.4%	2.7%	-3.6%	-0.3%
Part-Time Faculty	12.5%	2.2%	-0.7%	0.3%	-3.4%	-2.3%
<b>Faculty</b>	<b>6.2%</b>	<b>4.1%</b>	<b>4.4%</b>	<b>2.1%</b>	<b>-3.6%</b>	<b>-0.8%</b>
Staff	9.0%	6.7%	2.4%	2.4%	-0.9%	-0.7%
Other staff	-17.5%	28.8%	-8.0%	2.2%	22.0%	25.6%
Student Staff	3.6%	11.7%	9.5%	0.0%	3.9%	-6.5%
<b>Staff &amp; Students</b>	<b>7.8%</b>	<b>7.6%</b>	<b>2.7%</b>	<b>2.2%</b>	<b>0.0%</b>	<b>-0.5%</b>
<b>Benefits</b>	<b>13.0%</b>	<b>6.6%</b>	<b>4.2%</b>	<b>2.2%</b>	<b>-2.0%</b>	<b>-0.9%</b>
<b>Compensation</b>	<b>8.5%</b>	<b>6.0%</b>	<b>3.7%</b>	<b>2.2%</b>	<b>-1.8%</b>	<b>-0.7%</b>
<b>Scholarships</b>	<b>8.6%</b>	<b>10.6%</b>	<b>12.6%</b>	<b>16.6%</b>	<b>6.9%</b>	<b>6.5%</b>
<b>General Operating</b>	<b>0.8%</b>	<b>15.4%</b>	<b>7.8%</b>	<b>-11.9%</b>	<b>3.0%</b>	<b>0.8%</b>
Facilities Expenses	10.3%	-0.6%	6.1%	3.3%	5.6%	-8.2%
Capital & Depreciation Expense	-26.2%	-47.6%	1.2%	41.0%	-19.1%	5.6%
<b>Facilities Capital &amp; Depreciation</b>	<b>-10.8%</b>	<b>-23.1%</b>	<b>4.5%</b>	<b>15.2%</b>	<b>-3.9%</b>	<b>-3.7%</b>
<b>Debt, Insurance, &amp; Other</b>	<b>-25.1%</b>	<b>4.3%</b>	<b>-1.2%</b>	<b>2.3%</b>	<b>1.4%</b>	<b>0.0%</b>
<b>Food Service</b>	<b>10.8%</b>	<b>1.1%</b>	<b>21.1%</b>	<b>-0.3%</b>	<b>-2.1%</b>	<b>-32.9%</b>
<b>Reserves &amp; Transfers Out/In</b>	<b>-8692.4%</b>	<b>-86.5%</b>	<b>110.0%</b>	<b>67.7%</b>	<b>48.2%</b>	<b>21.7%</b>
<b>Non Compensation</b>	<b>6.3%</b>	<b>-0.3%</b>	<b>10.2%</b>	<b>6.5%</b>	<b>5.0%</b>	<b>2.5%</b>
<b>Total Expense</b>	<b>7.4%</b>	<b>3.0%</b>	<b>6.7%</b>	<b>4.2%</b>	<b>1.5%</b>	<b>0.9%</b>
<b>Revenue Less Expense</b>	<b>-92.9%</b>	<b>-100.0%</b>	<b>-100.0%</b>	<b>N/A</b>	<b>1846896.1%</b>	<b>-100.0%</b>