New Student Orientation  
(Cowell 414)
Who are your advisors?

Michael Jonas, Mario Muzzi, and Libo Xu

• If you need to make an appointment…,
  • mrjonas@usfca.edu, Cowell 425
  • muzzi@usfca.edu, Cowell 408
  • lxu37@usfca.edu, Cowell 406
Who will be your best friends?

Michelle Santana

Program Assistant of Economics Department
msantana2@usfca.edu
415-422-2765
Cowell 427
Who will be your best friends?

Student Assistants

Isabella Mancini and Katarina Milosevic
What will we be learning?

Program Learning Outcomes

Students will:

- recognize and articulate economic terminology and the fundamental theoretical approaches of the discipline
- demonstrate a command of economic techniques to analyze the structure of economic events and problems
- employ economic reasoning and theory to analyze important government policy responses and their impacts on the economy
The advising package includes all important information about:

1. USF Requirements
2. CORE Requirements
3. ECONOMICS Requirements

Please keep YOUR advising package until you graduate.
USF Requirements

• **Minimum Requirements for USF Degree (College of Arts and Sciences)**

1. Major Requirements: Complete at least 44 units in Economics *(or at least 11 Economics Courses, 4 units each)*
2. Core Requirements: 44 units
3. Foreign Language Requirement: 3 semesters
4. Minimum 128 units (notes: units for repeated courses are not counted twice, except for Directed Studies, Special Topics courses, and ESS Activity courses)
5. "C" average (2.00) cumulative USF GPA
6. "C" average (2.00) GPA in Economics courses

• **If you are a transfer student:**

7. Minimum 44 units in residency at USF
8. Minimum 16 upper division units of Economics courses in residency at USF
CORE Requirements (Part I)

- **Area A. Foundations of Communication**
  
  1. Public Speaking (4 units)
  
  2. Rhetoric and Composition* (4 units)
  
  *Must complete RC120, 131, 140, or 250 (a grade of C- or higher is required)

- **Area B. Math and the Science**
  
  1. Math or Quantitative Science (4 units)
  
  2. Natural or Laboratory Science (4 units)
CORE Requirements (Part II)

- Integration of Service Learning and Cultural Diversity
  
  1. Service Learning (SL)
  
  2. Cultural Diversity (CD)

- Language Requirement*
  
  1. 1st Semester (4 units)
  
  2. 2nd Semester (4 units)
  
  3. 3rd Semester (4 units)
General Economics Major Requirements

- **Required Courses (24 units)**
  1. ECON 111: Principles of Microeconomics
  2. ECON 112: Principles of Macroeconomics
  3. ECON 120: Economics Methods (Requires MATH 101 as prerequisite)
  4. ECON 311: Intermediate Microeconomics
  5. ECON 312: Intermediate Macroeconomics
  6. ECON 320: Econometrics

- **FIVE Additional Economics Courses (20 units)**
  1. Students need to complete 5 additional Economics courses (4 units each).
  2. No 200-level Courses.
  3. No less than 8 units at the 400-level.
  4. One Capstone Course

- **TOTAL: 44 UNITS**
Econ Major Concentrations

• You MAY choose to adopt a “concentration” within the Economics Major.

• This will provide a specific set of elective courses devoted to a particular area of study within the general discipline.

• Your choices are: Financial Economics, Development Economics, or International Economics.

• The process for selecting a concentration is the same as adding or changing your major or minor – online through the ‘change of academic program’ form on your USF connect account.
Financial Econ. Concentration Requirements

• **Required Courses (24 units)**
  1. ECON 111: Principles of Microeconomics
  2. ECON 112: Principles of Macroeconomics
  3. ECON 120: Economics Methods (Requires MATH 101 as prerequisite)
  4. ECON 311: Intermediate Microeconomics
  5. ECON 312: Intermediate Macroeconomics
  6. ECON 320: Econometrics

• **FINANCIAL ANALYSIS CONCENTRATION REQUIREMENTS (8 UNITS)**
  1. ECON 350 – Money and Banking
  2. ECON 451 – Monetary Economics

• **CONCENTRATION ELECTIVES (8 UNITS)**
  3. ECON 3XX or 4XX
  4. ECON 4XX
  (for example, ECON 318-Game Theory, ECON 370-Int’l Trade, ECON 471 - Int’l Finance, ECON 455-Options and Futures, BUS 202-Accounting II, BUS 305-Financial Management, etc...)

• **CAPSTONE REQUIREMENT (4 UNITS)**
  5. ECON 425 – Financial Econometrics
International Econ. Concentration Requirements

• **Required Courses (24 units)**
  1. ECON 111: Principles of Microeconomics
  2. ECON 112: Principles of Macroeconomics
  3. ECON 120: Economics Methods (Requires MATH 101 as prerequisite)
  4. ECON 311: Intermediate Microeconomics
  5. ECON 312: Intermediate Macroeconomics
  6. ECON 320: Econometrics

• **INTERNATIONAL ECON CONCENTRATION REQUIREMENTS (8 UNITS)**
  1. ECON 370 – International Trade
  2. ECON 471 – International Finance

• **CONCENTRATION ELECTIVES (8 UNITS)**
  3. ECON 3XX or 4XX
  4. ECON 4XX
  (for example, ECON 282-Econ of Modern Europe, ECON 283-Econ of East Asia, ECON 286-Econ of Latin America, ECON 455-Options and Futures, ECON 477-Int’l Political Economy, BUS 350-Int’l Business, BUS 430-Int’l Financial Management, etc...)

• **CAPSTONE REQUIREMENT (4 UNITS)**
  5. ECON 427 – Empirical Research
Development Econ. Concentration Requirements

• **Required Courses (24 units)**
  1. ECON 111: Principles of Microeconomics
  2. ECON 112: Principles of Macroeconomics
  3. ECON 120: Economics Methods (Requires MATH 101 as prerequisite)
  4. ECON 311: Intermediate Microeconomics
  5. ECON 312: Intermediate Macroeconomics
  6. ECON 320: Econometrics

**DEVELOPMENT ECON CONCENTRATION REQUIREMENTS (8 UNITS)**

  1. ECON 372 – Economic Development
  2. ECON 475 – Population and Labor Econ. or ECON 476 – Natural Resource Econ.

**CONCENTRATION ELECTIVES (8 UNITS)**

  3. ECON 3XX or 4XX
  4. ECON 4XX
  (for example, ECON 282-Econ of Modern Europe, ECON 283-Econ of East Asia, ECON 286-Econ of Latin America, ECON 471-Int’l Finance, etc...)

**CAPSTONE REQUIREMENT (4 UNITS)**

  5. ECON 427 – Empirical Research

**TOTAL: 44 UNITS**
The Bubble Chart!
<table>
<thead>
<tr>
<th>Course</th>
<th>Course Title</th>
<th>Prerequisite</th>
<th>Course Offered (Fall/Spring)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Econ 111</td>
<td>Principles of Microeconomics</td>
<td>None</td>
<td>F/S</td>
</tr>
<tr>
<td>Econ 112</td>
<td>Principles of Macroeconomics</td>
<td>None</td>
<td>F/S</td>
</tr>
<tr>
<td>Econ 120</td>
<td>Economic Methods</td>
<td>Math 101</td>
<td>F</td>
</tr>
<tr>
<td>Econ 300</td>
<td>U.S. Economic History</td>
<td>None</td>
<td>F</td>
</tr>
<tr>
<td>Econ 311</td>
<td>Intermediate Micro.</td>
<td>Econ 111 &amp; Econ 120 OR Math 109 + Math 101</td>
<td>F/S</td>
</tr>
<tr>
<td>Econ 312</td>
<td>Intermediate Macro.</td>
<td>Econ 102 OR 112</td>
<td>F/S</td>
</tr>
<tr>
<td>Econ 318</td>
<td>Game Theory</td>
<td>Econ 111</td>
<td>S</td>
</tr>
<tr>
<td>Econ 320</td>
<td>Econometrics</td>
<td>Econ 120 OR (Math 109 + 101)</td>
<td>S</td>
</tr>
<tr>
<td>Econ 350</td>
<td>Money &amp; Banking</td>
<td>Econ 111 &amp; Econ 112</td>
<td>F</td>
</tr>
<tr>
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<tr>
<td>Econ 390</td>
<td>Behavioral Economics / Institutional Economics</td>
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<td>F</td>
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<tr>
<td>Econ 415</td>
<td>Mathematics for Economists</td>
<td>Econ 120 OR 311</td>
<td>F</td>
</tr>
<tr>
<td>Econ 424</td>
<td>Internet Data Sources</td>
<td>None</td>
<td>F/S</td>
</tr>
<tr>
<td>Econ 425</td>
<td>Financial Econometrics</td>
<td>Econ 320</td>
<td>F</td>
</tr>
<tr>
<td>Econ 451</td>
<td>Monetary Economics</td>
<td>Econ 312 &amp; 350</td>
<td>S</td>
</tr>
<tr>
<td>Econ 455</td>
<td>Options and Futures</td>
<td>Econ 120</td>
<td>S</td>
</tr>
<tr>
<td>Econ 463</td>
<td>Experimental Economics</td>
<td>Econ 311</td>
<td>S</td>
</tr>
<tr>
<td>Econ 465</td>
<td>Law &amp; Economics</td>
<td>Econ 311</td>
<td>S</td>
</tr>
<tr>
<td>Econ 471</td>
<td>International Finance</td>
<td>Econ 312</td>
<td>S</td>
</tr>
<tr>
<td>Econ 476</td>
<td>Natural Resource Economics</td>
<td>Econ 311</td>
<td>F</td>
</tr>
</tbody>
</table>
Typical Suggested Schedule - Finance

- **FALL 1**: ECON 111, MATH 101, 2 Core [4 econ units, 16 total]
- **SPRING 1**: ECON 112, three core [8 econ units, 32 total]
- **FALL 2**: ECON 120, ECON 312, two core [16 econ units, 48 total]
- **SPRING 2**: ECON 311, ECON 320, two core [24 econ units, 64 total]
- **FALL 3**: ECON 350, **ECON 425**, two core [32 econ units, 80 total]
- **SPRING 3**: **ECON 451**, ECON 455, two core [40 econ units, 96 total]
- **FALL 4**: ECON 370, three core/electives [44 econ units = DONE, 112 total]
- **SPRING 4**: 4 core/elective/minor units = 128 total units = DONE!!
Typical Suggested Schedule - Development

- **FALL 1**: ECON 111, MATH 101, 2 Core [4 econ units, 16 total]
- **SPRING 1**: ECON 112, three core [8 econ units, 32 total]
- **FALL 2**: ECON 120, ECON 312, two core [16 econ units, 48 total]
- **SPRING 2**: ECON 311, ECON 320, two core [24 econ units, 64 total]
- **FALL 3**: ECON 372, three core [28 econ units, 80 total]
- **SPRING 3**: ECON 476, ECON 427, two core [36 econ units, 96 total]
- **FALL 4**: ECON 370, ECON 318 [44 econ units = DONE, 112 total]
- **SPRING 4**: 4 core/elective/minor units = 128 total units = DONE!!
Typical Suggested Schedule - International

- **FALL 1**: ECON 111, MATH 101, 2 Core [4 econ units, 16 total]

- **SPRING 1**: ECON 112, three core [8 econ units, 32 total]

- **FALL 2**: ECON 120, ECON 312, two core [16 econ units, 48 total]

- **SPRING 2**: ECON 311, ECON 320, two core [24 econ units, 64 total]

- **FALL 3**: ECON 370, ECON 3xx, two core [32 econ units, 80 total]

- **SPRING 3**: ECON 471, ECON 427, two core [40 econ units, 96 total]

- **FALL 4**: ECON 3xx, three core/electives [44 econ units = DONE, 112 total]

- **SPRING 4**: 4 core/elective/minor units = 128 total units = DONE!!
Should I have a Minor?

• A Minor can be a nice complement to your major, and a signal that you are a serious student with multiple interests and broad knowledge. All Minors require 20 units, or 5 courses to complete, although some courses may overlap with core/major courses.

• My rule of thumb is that a minor is a good idea, but certainly not worth adding a semester or significant stress to your undergrad experience: Plan Ahead!

• Some minors that go well with Econ are (and have overlapping courses):
  • Computer Science
  • Mathematics
  • Languages
  • Politics / Legal Studies
  • Environmental Science
Study Abroad 101
USF Center for Global Education
Are you ELIGIBLE to study abroad?

Do you have 64 (Junior standing) credits?

Do you have a 3.0 GPA or higher?

Are you a transfer student?

Are you graduating within your next 30 credits at USF?

Are you on disciplinary probation?

If you have less than 64 credits you are NOT eligible for a semester program. However, after completing your Freshman year, you are eligible for a short-term program. (You must have Sophomore standing)

Your GPA must be above a 3.0 and above a 2.75 major GPA within the School of Management.

If you are a transfer student, you need to take at least 24 credits at USF before you are eligible.

You must take your last 30 credits at USF.

If you are on disciplinary probation you will need approval from OSCRR.
Study Abroad

• [https://www.usfca.edu/academics/undergraduate/study-abroad](https://www.usfca.edu/academics/undergraduate/study-abroad)

• Students are required to complete a [Petition to Enroll at Another Institution (PEAI)](https://www.usfca.edu/academics/undergraduate/study-abroad) form to assure that credit for course work transfers.

• Signatures from the following staff will be necessary: study abroad adviser, academic adviser, school Dean, and the University Evaluator. Form is available in UC 5th floor.

• Please set up an appointment with a Study Abroad Advisor **BEFORE (and AFTER!)** you study abroad!

• Email: [casa@usfca.edu](mailto:casa@usfca.edu)
Alpha Chi Chapter of California
University of San Francisco

Contacts
Craig Scott - cscott@dons.usfca.edu

Faculty Advisor:
Prof. Michael Jonas - mrjonas@usfca.edu
What is Omicron Delta Epsilon?

Established in 1963, Omicron Delta Epsilon is dedicated to the encouragement of excellence in economics. It encourages devotion on the part of its members as economists to the advancement of their science and to the scholarly effort to make freedom from want and deprivation a reality for all mankind.

Who can join?

Any currently enrolled student with at least 12 units of credit in Economics at USF with a GPA of at least 3.0 in Economics and overall
Thursday Afternoons we invite economists from other institutions to present their work.

Although geared toward our graduate students, you guys are very welcome, and it is a great way to see what “doing” economic research looks like.
The USF in DC Semester Internship Program

https://myusf.usfca.edu/mccarthy/programs/usf-in-washington-dc

USF in DC is a semester-long program in Washington D.C. that integrates a full-time internship with relevant coursework taught by USF faculty and University of California Washington Program (UC DC) faculty.

Participants can choose from a range of elective courses and internship opportunities that meet their interests and skill sets. Students will spend their semester engaging with peers from across the country in the heart of the capital, where they will live, learn, and explore all that DC has to offer.
Past internship sites have included:

- Senate Majority Leader Harry Reid's Office
- Immigration Equality
- House Judiciary Committee
- Members of Congress
- Federal Agencies
- United Nations Relief and Works Agency for Palestine Refugees
- Common Cause
- Sierra Club
- CBS News
- White House Initiative on Educational Excellence for African Americans
- Department of Education
- Center for American Progress
APPLY ONLINE

Application Deadline: **March 1 for Spring 2018. Rolling admissions for Fall 2018 or beyond.**

To be eligible to apply, students must:

- Be sophomore standing or higher (undergraduates only)
- Maintain a 3.0 GPA or provide a compelling explanation for why GPA is below requirement

**More Information:**
Madeline Meininger
Program Administrator, USF in DC
mameininger@usfca.edu
The private, public and nonprofit sectors demand economists and analysts who are equipped with a strong foundation in quantitative economics – and the ability to apply that knowledge to the challenges faced by changing economies. We provide students with rigorous training in the analytical knowledge and abilities essential to financial and economic analysis.

Our program trains students in quantitative economics in the heart of the West Coast’s financial capital, so that its students can become leaders and analysts in investment and wealth management, as well as in banking, corporate financial management, international finance and economics, and a host of other industries. Some graduates also pursue further studies in PhD programs in economics.
MS in International & Development Economics

Integrating rigorous training in quantitative economics and econometric methods with overseas fieldwork research in a developing country.

The rapid pace of globalization has increased the demand for professionals with training in international economics and economic development. USF’s one of a kind Master’s in International and Development Economics (IDEC) provides students with the specialized knowledge and analytical skills to understand how market forces can be harnessed to empower developing countries to break from cycles of poverty, and the importance of institutions that regulate these forces.

Graduates are prepared to pursue PhD programs or for professional work as:
Admission

Students can apply for admission to the 4+1 program from any major if they fulfill the following requirements:

1. Sophomore standing
2. Obtain a 3.5 GPA in Intermediate Microeconomics (ECON 311), Intermediate Macroeconomics (ECON 312), Calculus I and Calculus II (MATH 109, 110).

Students in the five-year program begin to take graduate-level courses when they achieve senior-level standing at the University. Students graduate with the BA and officially matriculate into the MA program upon completion of College graduation requirements, including 128 credits within which graduate courses will substitute for undergraduate courses in satisfying the BA requirement.

The total credits required for the Joint BA/MA Program in Economics is 152 credits.
USF Student Resources

CASA – Your Academic Success Coach

The Learning and Writing Center – tutoring

The Career Center

The Library
Welcome to the Center for Academic and Student Achievement!

At CASA, you can find your Success Coach, get guidance on completing forms, and get connected to resources. We are committed to empowering students to achieve their academic goals. To accomplish this, CASA’s success coaches:

- Empower students through coaching to achieve academic success.
- Connect students to academic programs and resources on campus designed to support their success.
- Provide a supportive environment that promotes personal growth and the values of a Jesuit education.
- Help students develop skills to successfully meet the demands of USF’s rigorous curriculum.
The Learning, Writing, and Speaking Centers

The University of San Francisco offers academic assistance to all students through the Learning Center, Writing Center, and Speaking Center. Services are free and include subject-specific tutoring, writing assistance, and communication-related support. The Learning Center also provides opportunities for academic skill development, through 1:1 coaching, group workshops, and online resources.

The Learning and Writing Centers are open over summer! Please check myusf.force.com for specific appointment times or call the Learning Center Front Desk at (415) 422-6713.

VISIT US ON THE LOWER LEVEL OF GLEESON LIBRARY (ROOM G03)
Priscilla A. Scotlan Career Services Center

The USF Career Services Center provides support for students and alumni on writing resumes and cover letters, interview practice, finding a job or internship, exploring careers and majors, and applying to graduate school.

To schedule an appointment with a counselor call (415) 422-6216, request an appointment at usfca.joinhandshake.com, or stop by for a drop-in (no appointment necessary) to speak to someone for career advice.

Summer Drop-in Hours
Monday–Friday, 12–1 p.m., UC 5th Floor
Ask A Librarian

24/7 Instant Message

Ask brief research and library policy questions through a real-time chat service.

In order to best assist you with more complex research questions, we ask that you email the reference desk or schedule an in-person or virtual appointment with a librarian. When a USF library staff member is unavailable, you will be connected to a librarian from another institution.
Breaking News!!!

We have applied to transition the BA ECON degree to a BS ECON starting in Spring 2019

1. Why is this good?
   STEM certified program, especially good for international students.

2. How will this affect my course work?
   Most likely, not at all.

Much more info to come from the department on this topic in the coming months!!
Your Full Time Faculty
Professor Jim Anderson
ECON 120: Economic Methods
Program Manager-Graduate Economics
Professor Jesse Anttila-Hughes
ECON 111: Principles of Macroeconomics
ECON 476: Natural Resource Economics and Development Policy
Professor Jacques Artus
ECON 479: Adv. Topics in Int’l Econ
Professor Alessandra Cassar
On Sabbatical
ECON 220: Research Methods in Study
ECON 120: Economic Methods
ECON 463: Experimental Economics
Professor Suparna Chakraborty (on Admin Leave)
ECON 112: Principles of Macroeconomics
ECON 670: International Trade
Professor John Gonzales
ECON 350: Money and Banking
Professor Michael Jonas
ECON 111 Principles of Microeconomics
ECON 112 Principles of Macroeconomics
ECON 320 Introduction to Econometrics
ECON 425 Econometrics of Financial Markets
Professor Elizabeth Katz
Department Chair

ECON 372: Economic Development
Professor Man-Lui Lau
ECON 415: Mathematics for Economists
ECON 455: Options and Futures
Program Director-MA ECON
Professor Emeritus Michael Lehmann
ECON 300: US Economic History
ECON 306: Economies of Modern Europe
ECON 424: Internet Data Sources
Professor Mario B. Muzzi
ECON 111: Principles of Microeconomics
ECON 311: Intermediate Micro
ECON 370: International Economics
ECON 390: Behavioral Economics
ECON 465: Law and Economics
Professor Sandhya Patlolla
ECON 112: Principles of Macroeconomics
ECON 372: Economic Development
Professor Yaniv Stopnitzky
ECON 280: The Global Economy
ECON 370: International Economics
Professor Bruce Wydick
Program Director-MS IDEC
ECON 311: Intermediate Microeconomics
ECON 318: Game Theory
New Faculty!

Professor Peter Lorentzen
ECON 670: Intl. Trade
ECON 312: Intermediate Macroeconomics

Professor Libo Xu
ECON 112: Principles of Macroeconomics
ECON 350: Money and Banking
ECON 451: Monetary Economics
Our Excellent Part-Time Faculty:

Tim Tung
Todd Fitch
Anne Wenzel
Samual Riewe
Jia Li
Alexandra Orsola-Vidal
Joel Voelz
Norman Lo
WELCOME TO USF!

Have a great semester!

Michael Jonas :)