



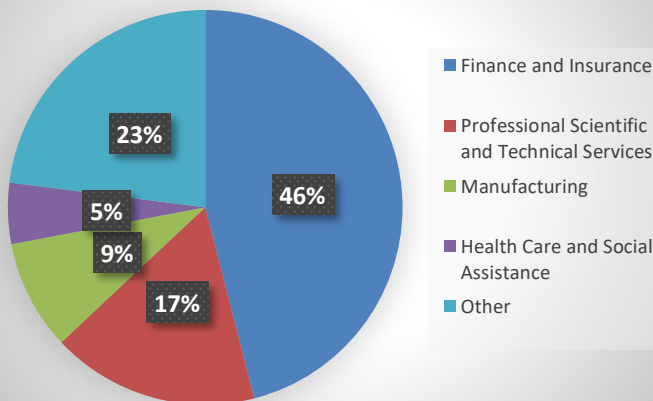
Finance

Top 5 States to work

- 1 California
- 2 Texas
- 3 New York
- 4 Illinois
- 5 Florida



Top Industries Hiring



Top 5 Job Titles

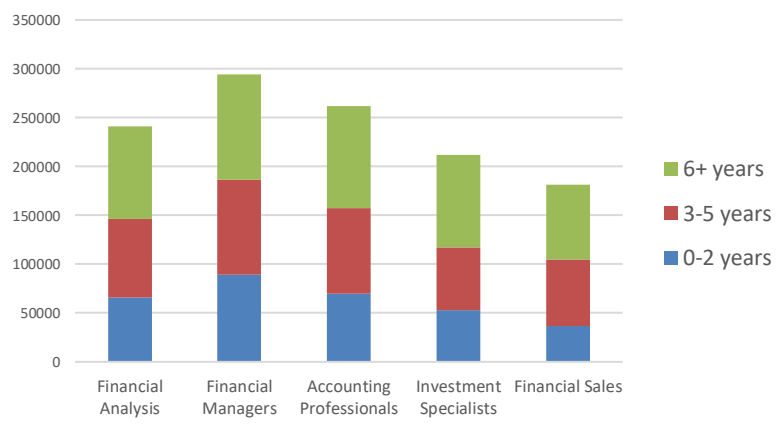
- 1 Financial Analyst
- 2 Contract Specialist
- 3 Sales Associate
- 4 Financial Solutions Advisor
- 5 Credit Analyst

Top 5 Employers

- 1 Bank of America*
- 2 U.S. Bancorp*
- 3 JP Morgan Chase *
- 4 H&R Block
- 5 PNC Financial Group*

*Fortune Companies

\$alaries





Expected Growth over the next 10 years

	Selected Occupations	Total Labor Market	Relative Growth
Nationwide	8.24%	7.40%	Average
California	13.14%	10.70%	Average



Marketable Skills

In Demand Specialized Skills	In Demand Baseline Skills	In Demand Softwares & Programming Skills
Accounting	Communication Skills	Microsoft Excel
Budgeting	Microsoft Excel	Microsoft Office
Financial Analysis	Planning	Microsoft Powerpoint
Customer Service	Problem Solving	Microsoft Word
Financial Reporting	Microsoft Office	SAP
Project Management	Detail-Oriented	Enterprise Resource Planning (ERP)
Financial Statements	Teamwork / Collaboration	Microsoft Access
Sales	Organizational Skills	Oracle
Staff Management	Research	SQL
Risk Management	Building Effective	
Scheduling	Writing	
Public Accounting	Written Communication	
Customer Contact	Microsoft Powerpoint	
Generally Accepted Accounting	Computer Literacy	
	Emotional Intelligence:	
	Self-awareness	
	Self-regulation	
	Motivation	
	Empathy	
	Social skills	



Information about our Finance USF Alumni:

Where they Live:

- 1 San Francisco
- 2 Los Angeles
- 3 New York
- 4 China
- 5 Indonesia

Where they Work:

- 1 Wells Fargo*
- 2 Morgan Stanley*
- 3 Oracle*
- 4 Merrill Lynch
- 5 PG&E*

*Fortune Companies

What they do:

- 20% Finance
- 15% Business Development
- 8% Sales
- 8% Education
- 49% Other

NACE* defines career readiness, identifies key competencies

"Career readiness is the attainment and demonstration of requisite competencies that broadly prepare college graduates for a successful transition into the workplace."

*The National Association of Colleges and Employers

<p>CRITICAL THINKING/ PROBLEM SOLVING</p>  <p>analyzing, decision-making, & solution-focused</p>	<p>ORAL/WRITTEN COMMUNICATIONS</p>  <p>effectively & clearly articulating thoughts & ideas</p>	<p>TEAMWORK/ COLLABORATION</p>  <p>capable of building collaborative relationships & managing conflict</p>	<p>DIGITAL TECHNOLOGY</p>  <p>efficiently utilize existing digital technologies & adapt to emerging technologies</p>
<p>LEADERSHIP</p>  <p>leverage strengths of others to motive & achieve common goals</p>	<p>PROFESSIONALISM/ WORK ETHIC</p>  <p>demonstrate personal accountability and effective work habits</p>	<p>CAREER MANAGEMENT</p>  <p>identify career goals & areas necessary for professional growth</p>	<p>GLOBAL/ INTERCULTURAL FLUENCY</p>  <p>demonstrate openness, inclusiveness, sensitivity, & interacts respectfully with all people</p>